

Enhancing at an Early Stage the Investment Value Chain of Energy Efficiency Projects

Deliverable 7.6: Monitoring of Digital Communication Activities - Part 2









Enhancing at an Early Stage the Investment Value Chain of Energy Efficiency Projects

GA#:846569

Topic: LC-SC3-EE-10-2018-2019-2020

Funding Scheme: CSA

Start Date: September 2019

Duration: 33 Months

Project Coordinator: NTUA

Deliverable Number (relative in WP)	7.6				
Deliverable Title	Monitoring of Digital Communication Activities - Part 2				
Work Package Number	7				
Task Number	7.2				
Date of Delivery	May 2022				
Dissemination Level	Public				
Work Package Leader	UPRC				
Task Leader	NTUA				
Lead Beneficiary	NTUA				
Author(s) (Organisation)	Charikleia Karakosta (NTUA), Aikaterini Papapostolou (NTUA)				
Keywords	Digital Communication, e-Presence, Online Material, Visual and Digital Identity, Promotion, GDPR				





Preface

Triple-A has a very practical result-oriented approach, seeking to provide reliable information answering on three questions:

How to assess the financing instruments and risks at an early stage?

- How to agree on the Triple-A investments, based on selected key performance indicators?
- How to assign the identified investment ideas with possible financing schemes?

The Triple-A scheme comprises three critical steps:

- Step 1 Assess: Based on Member States (MS) risk profiles and mitigation policies, including a
 Web based database, enabling national and sectoral comparability, market maturity identification,
 good practices experiences exchange, reducing thus uncertainty for investors.
- Step 2 Agree: Based on standardised Triple-A tools, efficient benchmarks, and guidelines, translated in consortium partners' languages, accelerating and scaling up investments.
- Step 3 Assign: Based on in-country demonstrations, replicability and overall exploitation, including recommendations on realistic and feasible investments in the national and sectoral context, as well as on short and medium term financing.

Who We Are

	Participant Name	Short Name	Country Code	Logo
1	National Technical University of Athens	NTUA	GR	EPU
2	ABN AMRO Bank N.V.	ABN AMRO	NL	ABN·AMRO
3	Institute for European Energy and Climate Policy Stichting	IEECP	NL	EECP
4	JRC Capital Management Consultancy & Research GmbH	JRC	DE	*jrc capital management
5	GFT Italy srl	GFT Italy	IT	GFT ■
6	CREARA Consulting SL	CREARA	ES	@reara
7	Adelphi Research Gemeinnützige GMBH	adelphi	DE	adelphi
8	Piraeus Bank SA	РВ	GR	PRAIR PRAIR PARK
9	University of Piraeus Research Center	UPRC	GR	TEES lab
10	SEVEn, The Energy Efficiency Center	SEVEn	CZ	SEVE ₁ /
11	Public Investment Development Agency	VIPA	LT	VIPA NATORAL REPORTED A
12	National Trust Ecofund	NTEF	BG	NATIONAL TRUST ECO FUND







The Triple-A project has received funding from the European Union's Horizon 2020 research and innovation programme under grant agreement no. 846569.

Disclaimer

The sole responsibility for the content of this publication lies with the authors. It does not necessarily reflect the opinion of the European Union. The content of the Triple-A toolbox' web page and the outcomes the Triple-A toolbox are for information purposes only. The relevant legal instruments and the text of the call shall take precedence over the information contained in this page. The European Commission or EASME does not accept responsibility for any use made of the information contained therein.

Copyright Message

This report, if not confidential, is licensed under a Creative Commons Attribution 4.0 International License (CC BY 4.0); a copy is available here: https://creativecommons.org/licenses/by/4.0/. You are free to share (copy and redistribute the material in any medium or format) and adapt (remix, transform, and build upon the material for any purpose, even commercially) under the following terms: (i) attribution (you must give appropriate credit, provide a link to the license, and indicate if changes were made; you may do so in any reasonable manner, but not in any way that suggests the licensor endorses you or your use); (ii) no additional restrictions (you may not apply legal terms or technological measures that legally restrict others from doing anything the license permits).





Table of Contents

1	Introduction	1
2	Triple-A Website	2
3	Triple-A e-Newsletters	9
4	Triple-A Social Networks	16
5	Use of Digital Platforms	26
6	Triple-A e-Press Releases	31
7	Digital Communication Impact and KPIs	34
	7.1 Impact of Digital Communication in target groups7.2 Triple-A KPIs	
8	Data Protection Compliance	38
9	Covid-19 Impact on the Triple-A	40
10	Conclusions	41
Anı	nex A – Triple-A Newsletter Template	42
Anı	nex B – Triple-A Press Release Template	43
Anı	nex C – Stakeholder Consultation - Template	44
Anı	nex D – Announcements with References to Triple-A	1





Figures

Figure 1: Triple-A Home page	2
Figure 2: Triple-A Website	4
Figure 3: Triple-A Website Google Analytics	5
Figure 4: Triple-A Tools within Triple-A website	6
Figure 5: Triple-A Web-based Database on Energy Efficiency Financing within Triple-A website	8
Figure 6: Triple-A Social Media Accounts	17
Figure 7: Triple-A Twitter Profile	18
Figure 8: Triple-A Top Tweets in April and May 2022	19
Figure 9: Triple-A LinkedIn Profile	20
Figure 10: Triple-A LinkedIn Account Visitor Demographics "Top job functions"	21
Figure 11: Triple-A LinkedIn Account Visitor Demographics "Top industries"	21
Figure 12: Triple-A Twitter Profile	22
Figure 13: Triple-A Instagram Reach and Impressions per post	23
Figure 14 YouTube Channel Analytics – Views	24
Figure 15 YouTube Channel Analytics – Watch Time	24
Figure 16 YouTube Channel Analytics – Impressions	25
Figure 17: Triple-A QR Codes and Banners	26
Figure 18: Triple-A Press Releases	33





Tables

Table 1: Impact of the digital communication means	34
Table 2: Target groups paired with main digital communication means	35
Table 3: KPIs Triple-A Official website	36
Table 4: KPIs Triple-A Tools	36
Table 5: KPIs Triple-A Database	36
Table 6: KPIs Triple-A e-Newsletters & Press Releases	37
Table 7: KPIs Triple-Social media	37





Executive Summary

Among others Triple-A laid effort in boosting its online presence through dedicated platforms used to help with project communication creating awareness, engaging stakeholders, and disseminating results. The purpose of this report is to present the impact of the digital communication activities and data sharing actions facilitating the dissemination of the outcomes and progress of Triple-A. This deliverable is the 2nd part of, and complementary to, deliverable D7.5: Monitoring of Digital Communication Activities - Part 1, which was submitted in April 2021. Deliverable D7.6: Monitoring of Digital Communication Activities - Part 2 presents the impact of the digital communication activities in numbers. Covering the period from April 2021 to May 2022, and also provide an overview of the activities throughout the project.

The activities under Task 7.2: Digital Communication and Data Sharing are the online window, promoting the Triple-A news and material to all potential audiences. To this end, it involves all partners and works closely with all WPs. The concrete actions and material produced allowed all partners to contribute to communication content according to Triple-A activities, methodologies, and Tools.

Some highlights indicate that digital communication played a vital role in the promotion of the project. For instance, **101** references in relevant webpages host Triple-A articles and announcements, while **only 20** references were foreseen in related webpages promoting Triple-A. In addition, analytics from website showed that the visitors' target of **12,500** for the whole project duration has been exceeded reaching **25,555** users. Regarding newsletters, although **4** items were foreseen, **29** e-Newsletter and Press Releases were distributed with **34%** clickthrough rate and **201** Total clicks (average) (target 30% and 200 clicks respectively. In addition, Triple-A has promised to get about 500 followers in 4 years, a target that has been exceeded since it has **961** followers in total.

It is worth mentioning that apart from the actions that were foreseen from the Grant Agreement, several additional activities were implemented, while extra online material was produced according to the needs that emerged (e.g., due to covid pandemic) and based on the message that each time had to be delivered to the specific target groups.

A clear presentation of the Triple-A online presence and material were set out to meet the European, regional, and local needs and make the best out of the project's aims effectively promoting its results and ensure its sustainability.





1 Introduction

Communication relates to the promotion of the project to the public to show the impact and benefits achieved focusing on both the project and its results. Communication of Triple-A results take several forms and use a variety of tools to ensure raising of awareness, while disseminating project results to all interested stakeholders with personalised messages and objectives. Some tools and activities are expected to have a greater impact than others and thus their value to the goals of the project may be weighted differently.

Triple-A's digital identity is its visual language, i.e., the perception that is shaped and the impression that is created through the project's visible and digital elements. In this way, the concept of the project is supported by the digital communication with specific features and elements that are applied accordingly.

Through a consistent digital communication strategy, the targeted audiences are reached efficiently by the project's promotional materials and by the implementation of all internal and external communication and dissemination activities. Within the Triple-A duration, a supporting number of newsletters, press releases, articles, etc., have been developed. Online material has been produced to inform not only the public, but also targeted stakeholders, while the Triple-A social media and website keep stakeholders updated for all implemented and future activities and outcomes.

This report presents the online materials produced and activities taken place to establish the online presence of the project from April 2021 to May 2022. The impact of all implemented activities and materials throughout the project is also measured and presented in numbers.

The remaining report is structured as follows:

- Section 2 presents the updates on the architecture and visual interface of Triple-A website.
- Section 3 presents the e-newsletters that have been distributed to Triple-A subscribers' list.
- Section 4 focuses on the Triple-A presence in social media.
- Section 5 analyses the use of digital platforms within the framework of Triple-A promotion of outcomes.
- Section 6 presents the e-press releases developed to promote Triple-A outcomes.
- Section 7 provides the impact and KPIs of the related activities.
- Section 8 analyses how the GDPR compliance has been ensured through Triple-A activities and digital presence.
- Section 9 elaborates on the impact that covid-19 had on Triple-A.
- Section 10 summarizes the key points of the deliverable





2 Triple-A Website

Triple-A is supported strongly through its website, which is the main and central communication node of the project, as it is designed to be the main channel to reach all stakeholders and contribute to their active involvement and effective engagement. The project website is an important and versatile dissemination tool, as it contributes to target groups' awareness raising and it creates interest and attracts potential contributions to the whole effort.

The Triple-A website¹ has been developed and was launched in November 2019 (M3). All website functionalities have been presented at the Deliverable 7.4 Triple-A Website², delivered in December 2019 (M4), which also includes information on the design process.

The updated website homepage and the landing page are displayed in Figure 1 below.

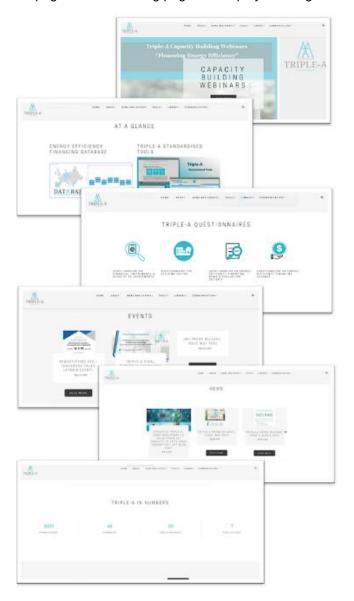


Figure 1: Triple-A Home page

¹ https://aaa-h2020.eu/

² https://aaa-h2020.eu/results





From the beginning of the project, the Triple-A website is constantly updated, including all the project information, such as title, logo, brief description, objectives, methodology, work structure, expected contribution, and consortium members.

It is characterised by open architecture and a user-friendly interface, to simplify the users' navigation within the portal. The Triple-A website not only presents the project's results, but also serves as a reference site containing useful promotional material and a relevant information package with useful links related to energy efficiency investments and financing. The Standardised Triple-A Tools along with the Web-based Database on Energy Efficiency Financing are also hosted by the Triple-A website under the "Tools" webpage.

The website's updated architecture is structured as it is presented below. The new entries are marked with "*".

Home	Tools				
About	Database on Energy Efficiency Financing				
Triple-A in brief	Standardised Triple-A Tools				
Methodology	Library				
Contribution	Results				
Stakeholders	Publications				
Work structure	Briefing Notes				
Who we are	Related Content				
News and Events	Tools Guidelines*				
News	Communication				
Triple- A Events	Dissemination Material				
Capacity Building Webinars	Newsletters				
Regional Training Workshops*	Infographics*				
External Events	Videos*				
	Factsheets				
	Synergies				
	Contact				
Subscribe for Our Newsletter					
Let's	s get in touch				
Quick Links					
Quick Links					

From April 2021 to May 2022, the website has undergone many changes in terms of structure and content. The content has been constantly updated, mainly in pages that included news, events, publications and dissemination and communication material. More particularly, the pages "Capacity Building Webinars" and "Regional Training Workshops" although already designed and public, have been further updated with analytical content (description, videos, banners) based on the outcomes of the events organised under these categories. "Triple-A Events" page includes 6 more events organised from Triple-A consortium from April 2021 to May 2022, including also the "Final European Roadshow". The "Library" page includes all the publications of the project, such as deliverables, articles, briefing notes and scientific studies, while a new page was added that includes the "Tools Guidelines" in English





and translated in the 8 Triple-A case study countries languages. With regards to "Communication" page, new sub-pages were created, i.e., "Infographics" and "Videos", to better organise the production of dissemination and communication materials that were developed in the final year of the project.

The following figure presents Indicative sections from the Triple-A website.

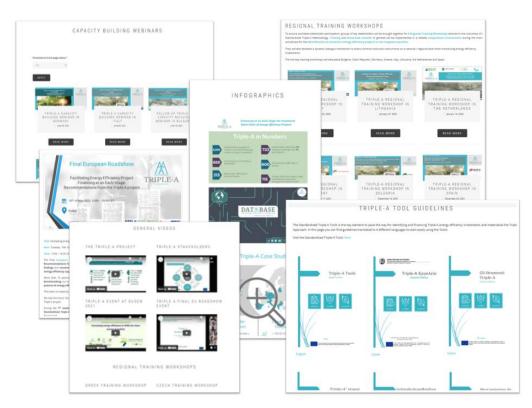


Figure 2: Triple-A Website

The Triple-A website uses the infrastructure of Google Analytics to track visitor traffic. It is envisioned that the website would have at least 5,000 unique visitors per year (i.e. 12500 for the whole project duration) and 25% of return visitors, while it will be maintained for a period of at least two years beyond the project lifetime. Up to May 2022, the website has **45,906** unique pageviews and **25,555** unique users, achieving the target set, while the Triple-A reports and dissemination material uploaded on the website have **734** views.

Apart from the "Home" page (1,662 views) which holds the most visits, the pages "About" (1,455 views), "Tools" (7,339 views), "Database" (4,420 views), "Results" (571 views) and "Newsletters" (469 views) are those with the most visits, revealing that the users are interested in learning more about what the project is about, the Triple-A Tools as well as the reports delivered and news in order to be updated regarding the project outcomes and activities.





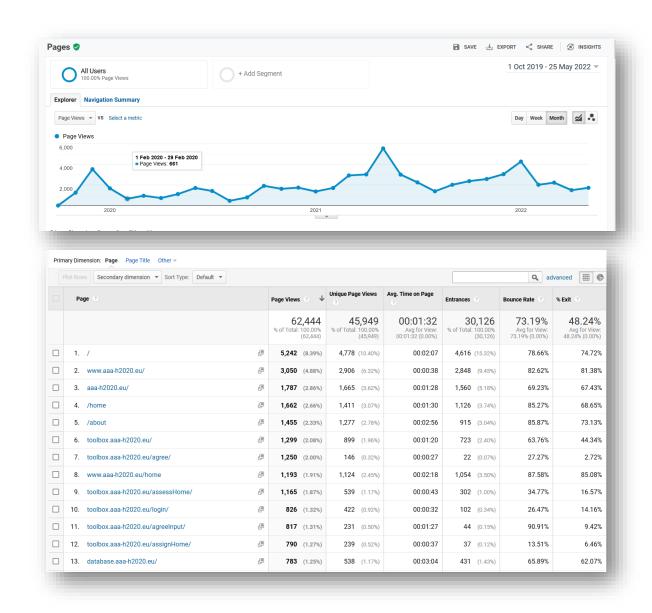


Figure 3: Triple-A Website Google Analytics

Within the Triple-A website, there is dedicated webpage for the most significant assets produced by the project, and these are the Standardised Tools and Web-based Database on Energy Efficiency Financing.

Triple-A Standardised Tools

The Standardised Tools are fully operational and are hosted in a dedicated webpage under the "Tools" section of the main navigation pane. An introduction and description of the tools is presented and the link that redirects to the dedicated Triple-A Tools site follows. The following figure presents sections from that webpage.







Figure 4: Triple-A Tools within Triple-A website





Analytics

The Triple-A Tools have been disseminated and presented to stakeholders in conferences, workshops, even at a summer school curriculum (Corporate Sustainability & Responsibility School's). In total, a number of **170** users (project partners, Advisory Board Members, and external stakeholders – e.g. INZEB, ABEC Group, Carbon Trust) have signed up and tested the Tools. Notably, until May 2022, the Triple-A Tools were visited by **1,603** unique users, counting **7,339** unique pageviews.

Triple-A Web-based Database on Energy Efficiency Financing

The Web-based Database on Energy Efficiency Financing³ is an online interactive application that incorporates the results from the status quo analysis and the elaboration / categorisation of the financing instruments and risk mitigation strategies per case-study country within the framework of the project.

A draft Triple-A Web-based Database on Energy Efficiency financing was developed by NTUA in Visme⁴ designing environment, enriched with interactive graphs, figures, and infographic maps.

The updated version of the database includes among others, data on energy efficiency financing, current situation in terms of energy efficiency, risks, and Sustainable Development Goals progress of the Member States linked to energy efficiency.

The Web-Based Database is available in the Triple-A's Website under the "Tools" section of the main navigation pane. The user can be easily navigated to the Web-Based Database from the home page, while it does not require any registration or log-in to be accessible.

_

³ https://aaa-h2020.eu/database

https://www.visme.co/





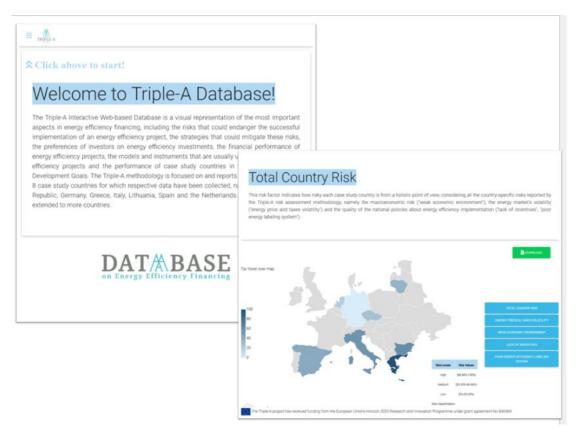


Figure 5: Triple-A Web-based Database on Energy Efficiency Financing within Triple-A website

Analytics

The Triple-A Database on Energy Efficiency Financing have generated by investors and energy efficiency market actors colleting **1,239** unique users (visitors), counting **3,496** unique pageviews. The data of the database are open access and the websiter offers to its users the posibilty to download the data directly to their computers in excel format. In detail, the excel reports of the database have been downloaded **211** times.

Website - Google Analytics and GDPR

The main website itself does not process any personal data for general users. Individual IPs are not collected. Triple-A sets a single cookie on the user's browser, indicating whether it can run page elements written in Javascript. The cookie cannot be used to identify users (98% of browsers can run Javascript elements) and expires once the user closes their browser window. In addition, personalised cookies are set whenever registered users log in to the site.

Moreover, Triple-A is using a number of external services. Google Analytics is used to track web traffic, YouTube to embed videos, and Visme to embed an infographic on the home page. The YouTube embedded video has been configured to not store cookies on a user's device unless the user clicks on the video to start playback. The Visme infographics sets a cookie, which expires when a user closes the browser and cannot be used to identify users.

In the case of Google Analytics, steps have been taken to safeguard the users' privacy and facilitate compliance with the GDPR. Specifically:





- The anonymisation of user IP addresses is enabled. The last octet of the users' IP addresses is set to zero before providing the data to Google Analytics for processing.
- The Google User-ID feature has been disabled.
- All statistics, traffic, and user behaviour information supplied by the Google Analytics service are anonymised.
- "Google Analytics Advertising" functions are disabled. These functions track information on demographics, interests, and other visitor information. They involve the use of 3rd-party cookies which may transmit identifiable information about the site visitors to other organisations. For this reason, their use requires obtaining the explicit consent of the site visitors and thus they have been disabled.
- "Google Remarketing" is disabled. This function uses Google's own cookies to track the behaviour
 of logged-in Google users, who have consented to the use of their web-browsing behaviour for
 marketing purposes.

Finally, the site administration team (NTUA) has developed all technical features (e.g., front page popups) which give further information to users regarding the handling of personal information.

3 Triple-A e-Newsletters

Triple-A compiles a series of newsletters for stakeholders and other interested parties with news about the project, related initiatives, and interesting developments in decision making in energy efficiency financing.

E- newsletters could contribute greatly to the project's dissemination, in building an online community, in incentivising the subscribers' presence with a strong call-to-action, as well as in advertising the website and the social media channels. By delivering valuable content to the project's subscribers, they stay connected and engaged, while the activity traffic on the website and the social media are increased.

For the efficient dissemination of the project's progress, **4** e-newsletters were planned to be developed in English and distributed (approximately every 6 months) by e-mail to all subscribed stakeholders and interested parties, however, by the end of the project **7** e-Newsletters have been released in order to manage conveying all the activities that were continuously implemented during the project.

Triple-A e-Newsletters are also available to download on the website⁵ and a relevant template has been developed, which follows the project visual identity and is available in Annex A.

Triple-A newsletters:

- are prepared in English and distributed electronically.
- have both verbal and visual content to be both informative and eye-catching.
- provide links to the Triple-A website to facilitate:
 - easy access to related material (agendas, invitations, reports, photos, etc.);

_

⁵ https://aaa-h2020.eu/newsletters





- o direct navigation to a more detailed content on the presented issues and news.
- increase traffic in the Triple-A project website and foster events' and reports' visibility and downloads.

The newsletters have been disseminated to relevant stakeholders at EU and MS level, who are subscribed and have provided consent to receive electronic communications regarding Triple-A progress, according to GDPR compliance. Newsletters are further disseminated via the International Institute for Sustainable Development (IISD) peer-to-peer community mailing lists⁶, and are available at Triple-A website under the "Newsletters" page. Triple-A newsletter subscribers database has 682 active subscribers, therefore the target of more than 200 recipients, as it was foreseen in the Grant Agreement has been successfully achieved.

During the period April 2021 to May 2022, **2** Newsletters were distributed to the Triple-A subscribers. The topics covered in the newsletter are presented below.

-

⁶ http://enb.iisd.org/email/indextest.php

⁷ https://aaa-h2020.eu/index.php/newsletters





Triple-A Newsletters

Triple-A Newsletter, Issue 7, May 20228

Triple-A Events: Upcoming Events: Triple-A Final European Roadshow, Past Events: Regional Training Workshops Series; Triple-A & INFINITECH joint workshop; 2nd SMAFIN National Roundtable in Greece. Triple-A Results, Triple-A Briefing Notes, Triple-A Publications, Triple-A Communication, Triple-A Infographics, 6th Triple-A Factsheet, Triple-A Tools & Database Brochure

Triple-A Newsletter, Issue 6, June 20219

Triple-A Database on Energy Efficiency Financing, Triple-A Events: Triple-A Capacity Building Webinars, 1st SMAFIN National Roundtable in Greece, A.VA.G. Webinar, 3rd Meeting of the EEFIG Industry Working Group, Triple-A Media: Standardised Triple-A Tools video, Triple-A Infographics, Triple-A Synergies News: Invitation for EEnvest Mid-Term Conference, E2DRIVER Learning Platform.

Triple-A Newsletter, Issue 5, December 2020¹⁰

Triple-A Briefing Note, New Reports, Events: Briefing note on energy transition in buildings, Report "Communication Material and Media Coverage", "De-risking Energy Efficiency Investments" Sustainable Places 2020 Workshop, Triple-A Stakeholders Working Meeting, "The Value of Energy Management Practices in the Business Sector" online event.

Triple-A Newsletter, Issue 4, July 2020¹¹

Triple-A Web-Based Database on EE Financing, Triple-A Standardised Tools, Events: Energy Efficiency Conference 2020, International Conference on Information, Intelligence, Systems and Applications 2020.

Triple-A Newsletter, Issue 3, June 2020¹²

Triple-A report on Stakeholders Role in Energy Efficiency Investments, Triple-A Brochure and Infographic, Events: EUSEW2020 Policy Session, Renovation Wave: What's



⁸ https://preview.mailerlite.com/a8t4e2t9k3/1946430891773400374/l7f2/

⁹ https://preview.mailerlite.com/n3l2u3

https://preview.mailerlite.com/m1j9m8

¹¹ https://preview.mailerlite.com/w8s9n7/

https://preview.mailerlite.com/e9o9o3





in for Greece?, Utilisation of new tools and models for buildings' energy renovation and for investments.

Triple-A Newsletter, Issue 2, March 2020¹³

Triple-A Advisory Board, Risks of EE Financing and Mitigation Strategies Typology, Triple-A Communication and Dissemination Strategy, Events: Covenant of Mayors Investment Forum, EASME Contractors' Meeting 2020,

Triple-A Newsletter, Issue 1, November 2019¹⁴

Triple-A Aim, Triple-A Scheme, Case Studies, Events: Triple-A Kick-off Meeting, Building Green Open Space 2019, Annual Symposium of the Association for Energy Economics.



Newsletter Subscription and GDPR

NTUA manages the mailing list of recipients of the project newsletters subscription via the Triple-A website which requires their consent, as the user must enter their address in the "Subscribe field" and select "Submit". Removal from the mailing list is handled in a similar way as: the users must enter their address in the "Unsubscribe" field and press "Submit". All the members of this list have expressed explicitly their consent to receive the Triple-A newsletter, and evidence of their subscription (incl. time and date) is maintained in the website platform accessible only to the website responsible partner. Additionally, all communication material sent to the subscription list contains instructions to manage their subscription.

E-mail communications for events have also used third-party lists, specifically the "Climate" and "Energy" lists managed by the IISD¹⁵. The lists are maintained with the purpose of peer-to-peer communication and dissemination on sustainable development topics. Explicit consent is also required for subscription to any of the topic's mailing lists, and a link for unsubscribing is included in every message by the IISD e-mail infrastructure.

Other related Newsletters

Partners use their organisations' newsletters to share and disseminate project related information and results as widely as possible. In addition, Triple-A has been promoted through the newsletters of projects and organisations with which it has established synergies. In total, **21** Newsletters have been issued from relevant organisations, while **16** of them was developed during the reporting period April 2021 to May 2022. The following newsletters have been developed, conveying Triple-A message. They are analytically presented in the Triple-A website¹⁶.

¹³ https://preview.mailerlite.com/f1e2v0/

https://preview.mailerlite.com/z2u7s3/

¹⁵ http://enb.iisd.org

https://aaa-h2020.eu/newsletters





- 1. INZEB NEWS & ACTIVITIES MARCH-APRIL 2022¹⁷: Promotion of the Triple-A Final European Roadshow event, 10.05.2022.
- 2. ONASSIS SCHOLARSHIPS NEWSLETTER¹⁸: The Onassis scholars association has published a press release mentioning the Triple-A project and its results through the relevant article of the Triple-A manager Chara Karakosta on the official site of the Onassis Foundation.
- 3. DEESME NEWS #2, DECEMBER 2021¹⁹: Triple-A synergy H2020 project DEESME has released its latest Newsletter, mentioning Triple-A joint article with sister projects Innoveas, SMEmpower, E2driver, ICCEE and Triple-A, and under the leadership of the Speedier project, which just came to an end, we explore all crucial measures for companies, especially SMEs, to become more energy efficient.
- 4. INZEB INVITATION: INCREASING ENERGY EFFICIENCY INVESTMENT RATES IN GREECE²⁰: Upcoming online event Increasing Energy Efficiency Investment Rates in Greece: From Theory to Practice to be held in the Greek language on 25 November 2021 at 13:00 CET. Information about the event in English is available here.
- 5. INNOVEAS PRESS RELEASE ISSUE OCTOBER 202121: PRESS RELEASE Towards a decarbonised Europe: Increasing energy efficiency in SMEs for the clean energy transition. 19 October 2021. INNOVEAS joined forces with six related Horizon 2020 projects: DEESME, E2DRIVER, SMEmPOWER, SPEEDIER, ICCEE and Triple-A.
- 6. SPEEDIER NEWSLETTER, ISSUE OCTOBER 2021²²: EUSEW 2021 event: Towards a decarbonised Europe: Increasing energy efficiency in SMEs for clean energy transition. 19 October 2021.
- 7. INZEB NEWS & ACTIVITIES, ISSUE OCTOBER 202123: Online event: National Recovery and Resilience Plan: Investing in Buildings' Renovation for a Climate Neutral Future organised by INZEB and GIZ and supported by H2020 projects iBRoad2EPC and Triple-A, and Build Back Better Greece initiative. 21 October 2021.
- 8. INZEB NEWS & ACTIVITIES SEPTEMBER-OCTOBER 2021²⁴: Recording and the proceedings of the online event National Recovery and Resilience Plan: Investing in Building Renovation for a Climate Neutral Future" 21.10.2021. Upcoming Triple-A and SMAFIN are joint event "Increasing Energy Efficiency Investment Rates in Greece: From Theory to Practice", 25.11.2021.
- 9. ICCEE PRESS RELEASE, SEPTEMBER 2021²⁵: 7 projects provide SMEs guidelines and good practices to implement energy efficiency solutions and facilitate the energy transition.
- 10. DEESME PRESS RELEASE, SEPTEMBER 2021²⁶: Towards a decarbonised Europe Increasing energy efficiency in SMEs for a clean energy transition: 7 projects funded by the European programme Horizon 2020 join forces to host high-level event.

 $[\]underline{https://aaa-h2020.eu/sites/default/files/2022-05/\%F0\%9F\%92\%A1INZEB\%20News\%20\%26\%20Activities\%20Marchites/2022-05/\%F0\%9F\%92\%A1INZEB\%20News\%20\%26\%20Activities\%20Marchites/2022-05/\%F0\%9F\%92\%A1INZEB\%20News\%20\%26\%20Activities\%20Marchites/2022-05/\%F0\%9F\%92\%A1INZEB\%20News\%20\%26\%20Activities\%20Marchites/2022-05/\%F0\%9F\%92\%A1INZEB\%20News\%20\%26\%20Activities\%20Marchites/2022-05/\%F0\%9F\%92\%A1INZEB\%20News\%20\%20Activities\%20Marchites/2022-05/\%F0\%9F\%92\%A1INZEB\%20News\%20\%20Activities\%20Marchites/2022-05/\%F0\%9F\%92\%A1INZEB\%20News\%20Marchites/2022-05/\%F0\%9F\%92\%A1INZEB\%20News\%20Marchites/2022-05/\%F0\%97\%A1INZEB\%20News\%20Marchites/2022-05/\%F0\%97\%A1INZEB\%20News\%20Marchites/2022-05/\%F0\%97\%A1INZEB\%20News\%20Marchites/2022-05/\%F0\%97\%A1INZEB\%20News\%20Marchites/2022-05/\%F0\%97\%A1INZEBW20News\%20Marchites/2022-05/\%F0\%97\%A1INZEBW20News\%20Marchites/2022-05/\%F0\%97\%A1INZEBW20News\%20Marchites/2022-05/\%F0\%A1INZEBW20News\%2000-05/\%F0\%A1INZEBW20News\%2000-05/\%F0\%A1INZEBW20News\%2000-05/\%F0\%A1INZEBW20News\%2000-05/\%F0\%A1INZEBW20News\%2000-05/\%F0\%A1INZEBW20News\%2000-05/\%F0\%A1INZEBW20News\%2000-05/\%F0\%A1INZEWSW2000-05/\%F0\%A1INZEWSW2000-05/\%F0\%A1INZEWSW2000-05/\%F0\%A1INZEWSW2000-05/\%F0\%A1INZEWSW2000-05/\%F0\%A1INZEWSW2000-05/\%F0\%A1INZEWSW2000-05/\%F0\%A1INZEWSW2000-05/\%F0\%A1INZEWSW2000-05/\%F0\%A1INZ$ April%202022.pdf

https://aaa-h2020.eu/sites/default/files/2022-04/Onassis%20Scholarships%20Newsletter.pdf

https://aaa-h2020.eu/sites/default/files/2021-12/DEESME%20news%20%232%20-%20Guiding%20SMEs%20and%20national%20authorities%20to%20take%20profit%20of%20the%20multiple%20benefits%20fr om%20energy%20audit%20and%20management%20approaches.pdf

https://mailchi.mp/828d3ca4a4fe/smafin-triple-a-event-november-2021

https://aaa-h2020.eu/partners-newsletters/innoveas-press-release-issue-october-2021

https://aaa-h2020.eu/sites/default/files/2021-

^{11/}SPEEDIER_Newsletter%20for%20the%20EUSEW2021%20event_Issue%20October%202021.pdf

https://aaa-h2020.eu/sites/default/files/2021-11/INZEB%20News 2%20Upcoming%20events%20for%20October%21.pdf

²⁴ https://aaa-h2020.eu/sites/default/files/2021-11/INZEB%20News%20%26%20Activities%20September-October%202021.pdf

²⁵ https://aaa-h2020.eu/sites/default/files/2022-01/ICCEE_Press-release-mid-term-event.pdf

²⁶ https://aaa-h2020.eu/sites/default/files/2022-01/Press-release-H2020-DEESME-EUSEW-event.pdf





- 11. INZEB NEWS & ACTIVITIES, ISSUE JULY-AUGUST 2021²⁷: Save the date: National Recovery and Resilience Plan: Investing in Buildings' Renovation for a Climate Neutral Future organised by INZEB and GIZ and supported by H2020 projects iBRoad2EPC and Triple-A and Build Back Better Greece initiative, 21 October 2021.
- 12. INZEB NEWS & ACTIVITIES, ISSUE MAY 2020: Online training session: Utilisation of new tools and models for buildings' renovation and energy upgrades and for investment organised by INZEB, in collaboration with the Association of Greek Valuers. 30 April 2020.
- 13. NOVICE NEWSLETTER28, Issue October 2020
- 14. INVITATION FOR THE FINAL EUROPEAN ROADSHOW EVENT: Sent to Greek SMAFIN stakeholders (Members of the WG) by INZEB.
- 15. INZEB NEWS & ACTIVITIES MARCH-APRIL 2022²⁹: Promotion of the Triple-A Final European Roadshow event
- **16. SEGE INVITATION:** Invitation sent by SEGE³⁰ for the National Recovery and Resilience Plan RENOVATE EUROPE 2021
- **17. PRESS RELEASE BY ESCI**³¹: INNOVEAS joined forces with six related Horizon 2020 projects: DEESME, E2DRIVER, SMEmPOWER, SPEEDIER, ICCEE and Triple-A.
- 18. 3rd EENVEST NEWSLETTER³², Issue December 2020 promoting De-risking Energy Efficiency Investments Workshop
- 19. EENVEST Invitation/ Press Release for the EENVEST Mid Term Conference on the 9th June 2021: In this conference EEnvest's consortium partners and other R&I projects presented the technical results of the work carried out in the last 2 years in order to disseminate knowledge and to engage stakeholders from the financial and building sectors.
- 20. SPEEDIER THANK YOU LETTER for the EUSEW2021 event
- 21. EENVEST INVITATION FOR THE SUSTAINABLE PLACES 2021 EVENT, SEPTEMBER 2021: EEnvest would like to invite you to the workshop that is organizing within the Sustainable Places 2021 Conference, hibrid edition (online and in-person based in Rome, Italy), with the participation of the projects: EENVEST, TRIPLE-A, QUEST, LAUNCH and CITIZEE.

Partners' Newsletters

Project partners have been constantly promoting Triple-A and its results through their communication links, websites and social media. In this section, special focused is given to project partners' newsletters and press releases, which count to **14** in total. However, apart from the newsletters and press releases that have been sent by Triple-A partners through email, several announcements regarding the Triple-A events, reports, Tools, Database and outcomes in general have been posted in their websites (See Annex D).

²⁷ https://aaa-h2020.eu/sites/default/files/2021-11/INZEB%20News%20%26%20Activities%20July-August%202021.pdf

²⁸ https://mailchi.mp/9b8faaf0c465/find-out-our-latest-news-on-energy-efficiency-and-demand-response-novice-project-newsletter-october-5043462

²⁹ https://mailchi.mp/72e751fd915c/inzeb-news-and-activities-march-april-2022-13814645

³⁰ https://www.sege.gr/

³¹ https://www.esci.eu/

³² http://www.eenvest.eu/third-eenvest-newsletter/





- 1. IEECP NEWSLETTER, ISSUE APRIL 202033: Risks of energy efficiency financing and mitigation strategies typology.
- 2. IEECP NEWSLETTER, ISSUE FEBRUARY 202034: Blogpost on how to unlock lasting value and the link to H2020 project Triple-A, by Heleen Groenenberg (IEECP).
- 3. IEECP NEWSLETTER, ISSUE SEPTEMBER 201935: TRIPLE-A project Kick-off meeting, October 1-2, 2019
- 4. IEECP NEWSLETTER, ISSUE APRIL/MAY 2021³⁶: Triple-A Capacity Building Webinars, Capacity Building Webinar in the Netherlands.
- 5. IEECP NEWSLETTER, ISSUE FEBRUARY 202137: Triple-A Article "Hiding fossil fuel subsidies under clean energy targets?", IEECP and ABN AMRO collaboration for energy efficient projects in The Netherlands, Triple-A Survey on Building Sector: The Case of Greece.
- 6. IEECP NEWSLETTER, ISSUE SEPTEMBER 202038: Mention of Triple-A in NOVICE Innovation in building retrofits for energy efficiency and demand response - last project newsletter.
- 7. IEECP NEWSLETTER, ISSUE JUNE 202039: Events: EUSEW2020 Policy Session, Renovation Wave: What's in for Greece?
- 8. JRC PRESS RELEASE, ISSUE MAY 2020⁴⁰: Triple-A description; Energy Efficiency Necessity measured by SDG covered by Triple-A Database; Energy Efficiency Strategy and Goals for Germany in 2030 & 2050; JRC Role in EE financing and in Triple-A Project; Triple-A outcomes.
- 9. IEECP NEWSLETTER, ISSUE MARCH 202241: Triple-A and INFINITECH joint workshop "Risk Assessment Techniques for Modern Sustainable Investments", 5 April 2022. Triple-A latest factsheet that presents the outcomes so far, tools, and highlights in numbers.
- 10. UPRC PRESS RELEASE, FEBRUARY 2022⁴²: Announcement for the paper: Risks and mitigation strategies in energy efficiency financing: A systematic literature review. 02.02.2022
- 11. UPRC PRESS RELEASE, JANUARY 202243: Explore the Triple-A Database on energy efficiency financing!
- 12. SEVEN PRESS RELEASE, ISSUE MAY 202144: Press Release in Lithuanian, promoting Triple-A, entitled "Financování energeticky úsporných projektů".
- 13. JRC PRESS RELEASE, ISSUE OCT 2019
- 14. IEECP NEWSLETTER, ISSUE SUMMER 2020⁴⁵: Post-COVID-19 New Era for Energy Efficiency Investments & Economy Recovery Plans by Triple-A. Can energy efficiency investments become more transparent, predictable and attractive for investors, financiers and project developers?

³³ https://aaa-h2020.eu/sites/default/files/2020-04/IEECP-newsletter-April-2020.pdf

https://aaa-h2020.eu/sites/default/files/2020-03/IEECP-newsletter-February-2020.pdf
 https://aaa-h2020.eu/sites/default/files/2019-12/IEECP-newsletter-September%202019.pdf

³⁶ https://aaa-h2020.eu/sites/default/files/2021-04/IEECP%20Newsletter%20-%20April_May%202021_0.pdf

https://aaa-h2020.eu/sites/default/files/2021-02/February-2021-IEECP-News.pdf

https://aaa-h2020.eu/sites/default/files/2020-11/IEECP-September-2020.pdf

https://aaa-h2020.eu/sites/default/files/2020-08/IEECP-newsletter-June-2020.pdf

⁴⁰ https://aaa-h2020.eu/sites/default/files/2022-05/Triple-A%20Press%20Release_JRC.pdf

⁴¹ https://aaa-h2020.eu/sites/default/files/2022-03/IEECP%20Newsletter%20-%20March%202022.pdf

https://teeslab.unipi.gr/explore-the-triple-a-database/

⁴³ https://teeslab.unipi.gr/explore-the-triple-a-database/

⁴⁴ https://www.svn.cz/cs/aktualita/financovani-energeticky-uspornych-projektu

https://aaa-h2020.eu/sites/default/files/2020-08/IEECP-enews-Summer-2020.pdf





Triple-A Social Networks

The importance of social media marketing in a brand's ability is undeniable since they generate brand awareness and online growth. From the beginning of the project, social media enhances the communication of all the projects activities among target groups and the public and allowing the establishment of interactions and synergies with relevant EU projects and institutions.

Triple-A social media are used to:

- reach out and communicate on a personal level with the target audience on a daily basis.
- enhance Triple-A web publishing actions to non-technical users in an efficient way.
- collect feedback from the stakeholders who check the related pages.
- share a variety of media resources, such as videos, website links, and other material.
- encourage users to visit the Triple-A website, which concludes to more traffic and views of the reports, the press releases, events etc.

The triple-A project holds accounts in:

Twitter⁴⁶: @H2020 AAA

LinkedIn⁴⁷: Triple-A Project

Instagram⁴⁸: triple_a_horizon2020

YouTube⁴⁹: TripleA Horizon 2020

https://www.linkedin.com/company/triple-a-project

https://www.instagram.com/triple_a_horizon2020/

⁴⁶ https://twitter.com/H2020_AAA

⁴⁹ https://www.youtube.com/channel/UCNfbeNdsNcLYLfWV6wEUyYw





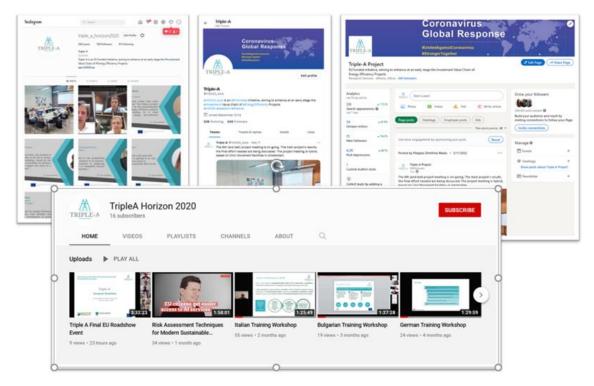


Figure 6: Triple-A Social Media Accounts

Triple-A focused its social media engagement on Twitter, building a network of influencers and stakeholders around strategic energy policymaking. Tailor-made strategy to expose the Triple-A content to a wider audience includes:

- following popular accounts (@icpeurope, @ftfinancenews, @eeperformance, @WMBtweets, @DrSteveFawkes, etc.);
- following several European Commission accounts such as @EU_Finance, @EU_H2020, @EU_EASME, @inea_eu, @EU_ecoinno, @H2020EE, @Energy4Europe, @EU_ENV, @EUClimateAction, @SfEP, etc.,
- posting of interesting, compelling tweets on a regular basis;
- exploiting effective and popular hashtags (such as #H2020_AAA, #EUfunded, #H2020, #horizoneu, #ResearchImpactEU, #Horizon2020, #H2020EE, #sustainablefinanceeu, #research, #energysolutions, #EnergyEfficient, #Investment, #Finance, etc.).

Triple-A has promised to get about 500 followers in 4 years, a target that has been exceeded since it has:

- 374 followers on LinkedIn
- 416 followers on Twitter
- 155 followers on Instagram
- 1,101 views on YouTube





Twitter

Triple-A holds a very active account on Twitter with 416 followers (31 May 2022).

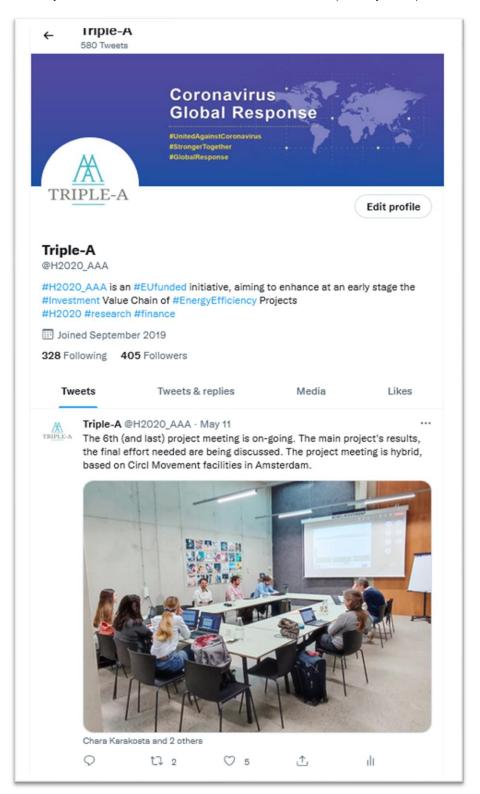


Figure 7: Triple-A Twitter Profile





In total, during the 33-month duration of the project (September 2019 – May 2022) Triple-A Twitter account had **208,039** Tweet Impressions and **8,358** Profile Visits.

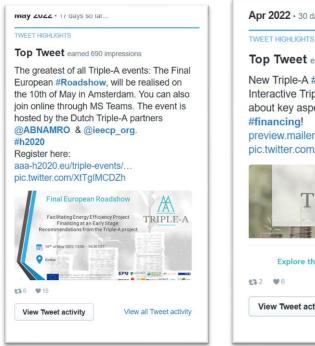




Figure 8: Triple-A Top Tweets in April and May 2022

It is worth mentioning that Triple-A has been also mentioned many times by synergy projects or relevant institutions (325 mentions).

LinkedIn

Triple-A has also an account in **LinkedIn** with **374 Followers**. Triple-A posts have gained **54,583 Impressions**.





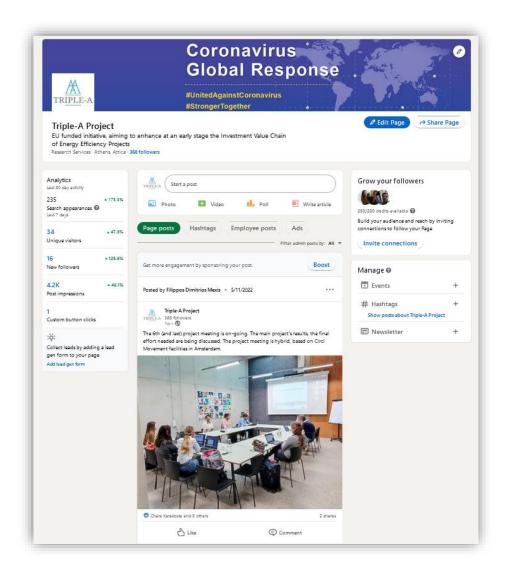


Figure 9: Triple-A LinkedIn Profile

The figures below show the Triple-A LinkedIn account visitor demographics from April 2021 to May 2022. Most of the are from the fields of "Research", "Engineering" and "Operations".





Job function
Research · 48 (13%)
Engineering · 45 (12%)
Operations · 41 (11%)
Business Development · 32 (9%)
Education · 19 (5%)
Community and Social Services · 18 (5%)
Program and Project Management · 18 (5%)
Finance · 15 (4%)
Information Technology · 14 (4%)
Sales · 10 (3%)

Figure 10: Triple-A LinkedIn Account Visitor Demographics "Top job functions"

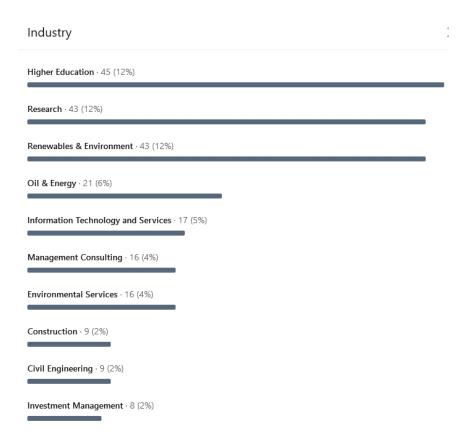


Figure 11: Triple-A LinkedIn Account Visitor Demographics "Top industries"





Instagram

In order to reach the maximum possible type of stakeholders and people, Triple-A also holds a popular account on **Instagram** with **155 followers** (31 May 2022).

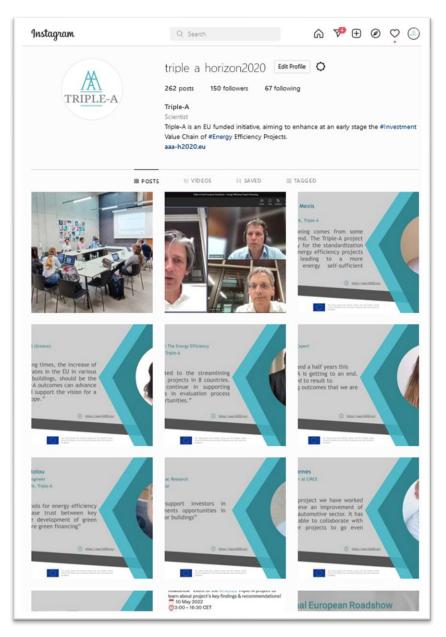


Figure 12: Triple-A Twitter Profile

In total, during the 33-month duration of the project (September 2019 – May 2022), Triple-A's Instagram account had **262** posts with more than **8,232** post impressions and more than **6,912** posts' reach.





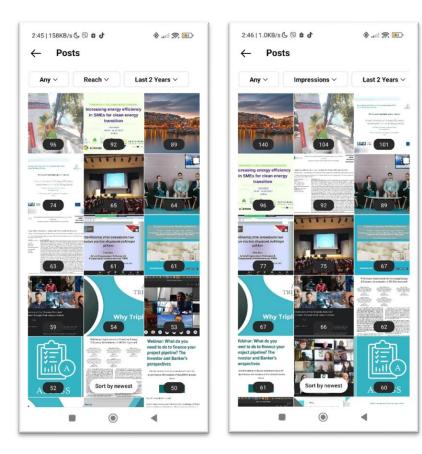


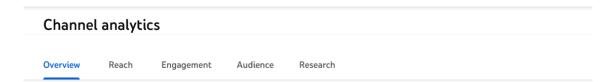
Figure 13: Triple-A Instagram Reach and Impressions per post

YouTube

Triple-A has an established YouTube Channel which acts as a gateway to all Triple-A recording from the Regional Training Workshops, the Capacity Building Webinars, Triple-A Tools instructions, and other promotional videos. The Youtube channel counts **1,101** views from the beginning of Triple-A (Sept 2019) until May 2022. The total impresions rise up to **4.4K** with a total of **45.2** hours of watchtime.







Your channel has gotten 1,142 views so far

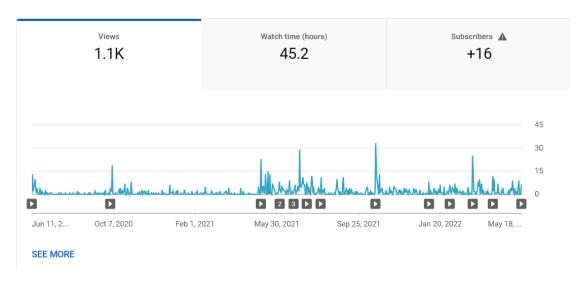


Figure 14 YouTube Channel Analytics - Views

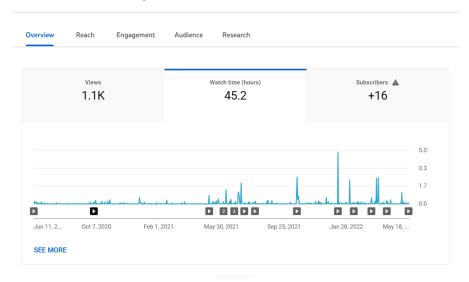


Figure 15 YouTube Channel Analytics – Watch Time





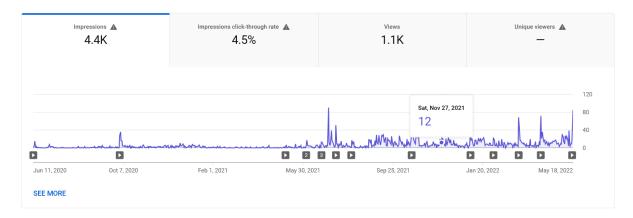


Figure 16 YouTube Channel Analytics - Impressions

It is worth mentioning that Triple-A partners used their social media (Twitter, LinkedIn, Facebook, etc.) in order to promote the project outcomes. The analytics received per partner are the following. It is obvious that the target of about 4,000 recipients reached from Partners' social media accounts has been successfully reached.

Media	КРІ	Total	JRC	GFT Italy	IEECP	CREA RA	VIPA	SEVEn	UPRC
	Number of posts	46	6	6	22	3	5	4	-
LinkedIn	Impressions Engagements	42,601 337	226 13	7,118 53	8,000 140	1,880 25	1,821 91	256 15	23,300
	Number of posts	48	7	4	15	-	-	22	-
Twitter	Impressions	24,242	1,683	1,205	15,939	-	-	4,755	660
	Engagements	632	54	10	296	-	-	272	-
Facebook	Number of posts	32	-	4	15			13	-
	Impressions Engagements	2,039 75	-	185 11	800 40	-	-	1,054 24	-

Although not foreseen, and in an effort to increase the social media impact, **26** QR codes in total have been created to facilitate users to reach the Triple-A website and material. QR codes are an interactive form of sharing web content, leading to more efficient engagement, and enabling easier access to users. In addition, different banners were developed for social media posts, dedicated to Triple-A components (i.e., methodology, dissemination material, etc.). In addition, during the reporting period from April 2021 to May 2022, **9** banners for the Capacity Building Webinars, **8** banners for the Regional Training Workshops and **1** banner for the Final European Roadshow, **9** banners with the speakers of the Final European Roadshow were created (See more in D7.8 Communication Material and Media Coverage (2nd edition)). The banners and QR codes posted in Triple-A social media accounts are designed according to the project's identity guidelines.







Figure 17: Triple-A QR Codes and Banners

5 Use of Digital Platforms

Triple-A shared information about the project updates and results on several platforms visited by key target groups, such as IISD Mailing Lists, ResearchGate, energypedia, capacity4dev, etc. Partners used also their websites, events, and contacts to share and disseminate project related information and results as widely as possible. In addition, liaison with networks, bloggers, and online libraries has been pursued to the greatest possible extent in order to share the Triple-A results/findings.

The following digital platforms were initially explored during the previous reporting period (September 2019 – March 2021) and continued to be exploited also through the period April 2021 to May 2022:



ResearchGate⁵⁰

ResearchGate is a social network for scientists and researchers to share papers, ask and answer questions, and find collaborators. Through this channel Triple-A reaches out to the scientific community in order to distribute its scientific publications and reports. Triple-A publications in ResearchGate have gathered **170** reads.

D7.6: Monitoring of Digital Communication Activities - Part 2

⁵⁰ https://www.researchgate.net/project/Horizon-2020-Triple-A-project







Zenodo⁵¹

Zenodo is a data repository developed by CERN within the framework of OpenAIRE, welcoming all science data around the globe. Its main purpose is to provide an easy access data repository for every scientific data from all over the world and from every discipline. Triple-A uses Zenodo in order to provide open access to its outcomes and disseminate them to appropriate audiences at the same time. Pre-prints from 15 Triple-A publications have been uploaded in Zenodo so as to ensure Gold Open Access. The Triple-A publications have gathered 278 views and 250 downloads.



IISD Mailing Lists⁵²

The IISD manages a number of peer-to-peer lists on topics related to sustainable development policy and practice. These freely available, moderated lists allow subscribers to share information about their own organization's work, such as new reports, meeting outcomes, and upcoming events with a community of like-minded practitioners. The "Climate" and "Energy" IISD community peer-to-peer lists are used so as to further distribute Triple-A electronic communication material.

The Triple-A Press Releases and Newsletters were shared to the abovementioned lists in order to gain more visibility from the energy and climate community.

During the period April 2021 to May 2022, when the Triple-A outcomes were more tangible, more platforms were exploited and Triple-A deliverables and key reports, as well as dissemination material were uploaded.



Capacity4Dev⁵³

Capacity4Dev is the European Commission's knowledge sharing platform for development cooperation aiming to improve capacity building. This is done among others by enabling cross learning between practitioners from EU institutions and other organisations. The platform has over 25,000 members who share, learn, and collaborate on the fields of sustainable development. Within this channel Triple-A disseminates project reports, events, and dissemination material to a wide audience, since its members are scientists, industrialists, EU staff, sustainable development professionals from EU MS, policy makers in EU & global level as well as civil societies. Up until May 2022 46 materials (reports, communication material) have been uploaded in capacity4dev platform.

-

⁵¹ https://zenodo.org/

⁵² http://sdg.iisd.org/sdg-update/about-the-sdg-update-newsletter/

⁵³ https://europa.eu/capacity4dev/







Energypedia⁵⁴

Energypedia is a wiki-based platform for collaborative knowledge exchange on renewable energy and energy efficiency issues. It offers the opportunity to share knowledge through uploading documents and deliverables, and also through publishing pages of projects and initiatives that are relevant to these two main issues. In order to further promote Triple-A outcomes and deliverables, an Energypedia page have been created. This page includes a short description of the action, its objectives, and general outcomes as well as links to the relevant reports and files. Up until May 2022 **20** articles and reports have been uploaded in energypedia platform.

Articles/ Announcements/ Blogposts

A "Related Content" section has been created in the Triple-A website. In this section articles on the day-to-day progress of Triple-A and its interlinkage to current affairs are posted. This further increased the content on the website and improved the site's Search Engine Optimisation making it more probable to appear in relevant searches.

Partners use their websites, events, and contacts to share and disseminate project related information and results as widely as possible and more than **101** references in relevant webpages host Triple-A articles and announcements, while only 20 references were foreseen in related webpages promoting Triple-A (See Annex D). In addition, liaison with networks, bloggers and online libraries has been pursued to the greatest possible extent, in order to share the Triple- A results/findings.

The following articles were placed in several websites promoting Triple-A methodology and activities. **10** of them have been developed within the reporting period April 2021 to May 2022:

- Article "Supporting energy efficiency investments at an early stage" article on adelphi's website⁵⁵
- 2. Article "Enhancing at an Early Stage the Investment Value Chain of Energy Efficiency Projects" at BUILD UP the European Portal for Energy Efficiency in Buildings⁵⁶.
- 3. Article "Risks of Energy Efficiency Financing and Mitigation Strategies Typology" at the IEECP website⁵⁷.
- 4. Article "Energy Efficiency Projects" at Platform for African European Partnership in Agricultural Research for Development⁵⁸.
- 5. Article "Pomáháme Zlepšovat Investování Do Projektů V Oblasti Energetické Účinnosti" at SEVEn website⁵⁹.
- 6. Article "Snižování Rizika Investování Do Projektů Energetické Účinnosti" at SEVEn website60.

-

⁵⁴ https://energypedia.info/wiki/Main_Page

https://www.adelphi.de/en/project/supporting-energy-efficiency-investments-early-stage

https://www.buildup.eu/en/explore/links/triple-project

http://www.ieecp.org/report-risks-of-energy-efficiency-financing-and-mitigation-strategies-typology/

http://paepard.blogspot.com/2020/01/energy-efficiency-projects.html).

https://eebw.cz/cs/aktualita/pomahame-zlepsovat-investovani-do-projektu-v-oblasti-energeticke-ucinnosti

http://www.svn.cz/cs/aktualita/snizovani-rizika-investovani-do-projektu-energeticke-ucinnosti





- 7. Article "Enhancing at an Early Stage the Investment Value Chain of Energy Efficiency Projects" at TEESLab website⁶¹.
- 8. Article "Triple-A: Enhancing at an Early Stage the Investment Value Chain of Energy Efficiency Projects, European Commission, H2020" at EPU-NTUA website⁶².
- 9. Blog article "How to unlock lasting value" by Heleen Groenenberg (IEECP) 63.
- 10. "Final Report on Correlation Analysis between Energy Efficiency & Risk" by Energy Efficient Mortgages initiative (EEMI)/EeDaPP⁶⁴.
- 11. IEECP Article "Can energy efficiency investments become more transparent, predictable and attractive for investors, financiers and project developers? News from the Triple-A project."65.
- 12. Article in "IEECP Annual Report 2019"66.
- 13. Article "HORIZON 2020 Projektas Triple-A" at VIPA website67.
- 14. Article in the Greek magazine ESG+ published by BOUSSIAS communications with the title "Modern energy efficiency investment evaluation tools and ESG indicators" (in Greek)⁶⁸.
- 15. Article in Spanish magazine El Instalador about the implementation of energy efficiency in SMEs. "La formación, el desarrollo de políticas corporativas y las auditorías energéticas, claves para el éxito de las medidas de eficiencia energética en pymes"⁶⁹.
- 16. Article in ESG stories⁷⁰: Everything a company needs to know about adopting ESG practices
- 17. IAMC News, Triple-A Database on Energy Efficiency Financing⁷¹.
- 18. VIPA website: VIPA prisijungė prie tarptautinio Europos Sąjungos mokslinių tyrimų ir inovacijų finansavimo program
- 19. Kviečiame dalyvauti tarptautinio projekto "Triple A" konsultacijose, VIPA website⁷².
- 20. **SEVEn** semi-annual bulletins, "*Risk-reducing approaches for energy efficiency projects*", an article about Triple-A project and tools⁷³.
- 21. Article on energypress: "Επιδοτώντας ορυκτά καύσιμα πίσω από τους στόχους για την ενέργεια και το κλίμα"⁷⁴.
- 22. Article on Euractive: "Hiding fossil fuel subsidies under clean energy targets") 75.

https://greenink.blog/2020/01/02/how-to-unlock-lasting-value

_

⁶¹ https://teeslab.unipi.gr/portfolio-item/triple-a-enhancing-at-an-early-stage-the-investment-value-chain-of-energy-efficiency-projects/

projects/ https://www.epu.ntua.gr/node/333

https://aaa-h2020.eu/sites/default/files/2020-09/EeDaPP_D57_27Aug20.pdf

⁶⁵ http://www.ieecp.org/can-energy-efficiency-investments-become-more-transparent-predictable-and-attractive-for-investors-financiers-and-project-developers-news-from-the-triple-a-project/

http://www.ieecp.org/wp-content/uploads/2020/11/Annual-report-2019-IEECP.pdf

⁶⁷ https://www.vipa.lt/apie-vipa/dalyvavimas-projektuose/horizon-2020-projektas-triple-a/

https://issuu.com/boussiascommunications/docs/esg_1_issuu_e-magazine?fr=sMWU0OTMyODI1OTU

⁶⁹ https://www.interempresas.net/Instaladores/Articulos/371800-formacion-desarrollo-politicas-corporativas-auditorias-energeticas-claves-exito-medidas.h0tml

⁷⁰ http://www.esgstories.gr/business-esg/haris-doykas-ola-osa-prepei-na-xerei-mia-epiheirisi-gia-tin-yiothetisi-praktikon-esg

⁷¹ https://www.iamconsortium.org/news-from-the-community/news-f-the-community/triple-a-database-on-energy-efficiency-financing/

https://www.vipa.lt/kvieciame-dalyvauti-tarptautinio-projekto-triple-a-konsultacijose/

⁷³ http://www.svn.cz/cs/aktualita/zpravy-ze-seven-2020

⁷⁴ https://energypress.gr/news/epidotontas-orykta-kaysima-piso-apo-toys-stohoys-gia-tin-energeia-kai-klima

⁷⁵ https://www.euractiv.com/section/energy/opinion/hiding-fossil-fuel-subsidies-under-clean-energy-targets/





- 23. Triple-A Article included in the unique stories of the members of the Onassis Scholars' Association⁷⁶.
- 24. Triple-A Article in GFT blog "Progetto Triple-A: come migliorare la value chain dei progetti di efficienza energetica"77.
- 25. Triple-A article by Piraeus Bank, posted on 20/05/2022 in 360funding.gr website with the title "Triple-A at a glance" (In Greek)78.

⁷⁶ https://www.onassis.org/initiatives/onassis-communities/onassis-scholars-association/success-stories/charikleia-karakosta
⁷⁷ https://aaa-h2020.eu/index.php/related-content/progetto-triple-come-migliorare-la-value-chain-dei-progetti-di-efficienza

⁷⁸ https://www.360funding.gr/arthrografia/to-ergo-triple-me-mia-matia#





6 Triple-A e-Press Releases

Apart from the e-Newsletters and although unforeseen in the Grant Agreement, dedicated e-press releases have been developed as needed, aiming at strategically placing the outcomes of the project at local, regional, national, and European levels. During the Triple-A project, **22** press releases have been distributed in total to **682** subscribers, with **17** of them developed within the reporting period April 2021 to May 2022.

Like newsletters, press releases are communicated to stakeholders that subscribed and have provided their consent to receive electronic communications regarding Triple-A progress, according to GDPR compliance. Press releases are further disseminated via the IISD peer-to-peer community mailing lists and are available at Triple-A website under the "Newsletters" page.

The dedicated template that has been developed is available in Annex B.

Triple-A Press Releases

*Triple-A Press Release: Issue 3 May 2022*⁷⁹: Outcomes, material and recording of the Final European Roadshow event

*Triple-A Press Release, Issue May 2 2022 (in Greek)*⁸⁰: Invitation to the event: Facilitating Energy Efficiency Project Financing at an Early Stage: Recommendations from the Triple-A project 10.05.2022 (in Greek).

Triple-A Press Release, Issue May 2022⁸¹: Triple-A Final European Roadshow Facilitating Energy Efficiency Project Financing at an Early Stage: Recommendations from the Triple-A project

Triple-A Press Release, Issue 3, March 202282: Promotion of the Country Reports of the Triple-A Database.

Triple-A Press Release, Issue 2, March 2022⁸³: Joint Triple-A and INFINITECH projects webinar "Risk Assessment Techniques for Modern Sustainable Investments"

Triple-A Press Release, Issue July 2021⁹¹: Outcomes of the Triple-A Capacity Building Webinars on Financing Energy Efficiency in Bulgaria, (follow-up), Germany, Italy, Lithuania.

Triple-A Press Release, Issue 2 June 202192: Triple-A Web-Based Database: Bridging the Transparency Gap in Energy Efficiency Financing

Triple-A Press Release, Issue June 2021⁹³: Outcomes of the Triple-A Capacity Building Webinars on Financing Energy Efficiency in Bulgaria, Czech Republic, Greece, Netherlands and Spain.

*Triple-A Press Release, Issue 2 April 2021*⁹⁴: Integration of two standardised approaches for transparency improving Energy Efficiency investments and confidence between owner and investor in Building Sector.

⁷⁹ https://preview.mailerlite.com/n2z1b4k5d8/1962271780819179443/z3l2/

https://preview.mailerlite.com/e3f5m5e4w3

https://preview.mailerlite.com/g1g9e7v5a2

⁸² https://preview.mailerlite.com/p6h8z1y7p6

https://preview.mailerlite.com/l3m9e7j0f7

⁹¹ https://aaa-h2020.eu/sites/default/files/2021-08/Issue%2C%20July%202021.pdf

⁹² https://aaa-h2020.eu/sites/default/files/2021-08/Issue%2C%20July%202021.pdf

https://aaa-h2020.eu/sites/default/files/2021-06/Triple-A%20Newsletter%20June%2021.pdf

⁹⁴ https://aaa-h2020.eu/sites/default/files/2021-04/Triple-A%20Press%20Release%2C%20Issue%202%20April%202021.pdf





Triple-A Press Release, Issue 1, March 202284:

Outcomes of the Triple-A Regional Training Workshops in Bulgaria, Germany, Italy, Lithuanian, The Netherlands.

Triple-A Press Release, Issue, December 202185: Outcomes of the Triple-A Regional Training Workshops in the Czech Republic, Greece and Spain.

Triple-A Press Release, Issue November 202186:

Invitation for the Triple-A Greek Training Workshop: Increasing Energy Efficiency Investment Rates in Greece: From Theory to Practice, 25.11.2021 (in Greek)

Triple-A Press Release, Issue 2 October 202187:

Invitation to the event: National Recovery and Resilience Plan: Investing in Buildings' Renovation for a Climate Neutral Future, 21.10.2021 (in Greek)

Triple-A Press Release, Issue October 202188: 6th Triple-A Briefing Note: Triple-A Webinar Series on Financing Energy Efficiency Projects

Triple-A Press Release, Issue 2 September 2021⁸⁹: Triple-A joint event "Integration of Finance for Energy Efficiency", 29/09/2021, at 17:00 - 18:30, during Sustainable Places 2021

Triple-A Press Release, Issue September 202190: EUSEW event: "Towards a decarbonised Europe: Increasing energy efficiency in SMEs for a clean energy transition", 19.10.2021

Triple-A Press Release, Issue April 2021⁹⁵:

Triple-A Survey: Investors' Preferences on **Energy Efficiency Investments**

Triple-A Press Release, Issue March 202196:

Triple-A Survey on Building Sector: The case of Greece

Triple-A Press Release, Issue January 202197: Triple-A Questionnaire on Building Sector: Highlights

Triple-A Press Release, Issue December 202098: Triple-A Questionnaires on Energy Efficiency Financing

Triple-A Press Release, Issue October **2020**⁹⁹: De-risking Energy Efficiency Investments Workshop

Triple-A Press Release, Issue June 2020¹⁰⁰:

Post-COVID-19: New Era for Energy Efficiency Investments & Economy Recovery Plans

Triple-A Press Release, Issue January 2020¹⁰¹: Triple-A Website is now Online!

⁸⁴ https://preview.mailerlite.com/u4n5d7l1n0

https://aaa-h2020.eu/sites/default/files/2022-01/Triple-

A%20Press%20Release%2C%20Issue%2C%20December%202021.pdf

86 https://aaa-h2020.eu/sites/default/files/2021-11/Triple-A%20Press%20Release%2C%20Issue%20November%202021.pdf

https://aaa-h2020.eu/sites/default/files/2022-

^{01/%}CE%A0%CF%81%CF%8C%CF%83%CE%BA%CE%BB%CE%B7%CF%83%CE%B7%20%CE%B3%CE%B9%CE%B1 %20%CF%84%CE%B7%CE%BD%20%CE%B5%CE%BA%CE%B4%CE%AE%CE%BB%CF%89%CF%83%CE%B7%2C%20 21-10-2021.pdf

 $[\]underline{\text{https://aaa-h2020.eu/sites/default/files/2021-10/Triple-A\%20Press\%20Release\%20Issue\%2C\%20October\%202021.pdf}$

https://aaa-h2020.eu/sites/default/files/2021-09/Triple-

A%20Press%20Release%20Issue%202%2C%20September%202021.pdf

⁹⁰ https://aaa-h2020.eu/sites/default/files/2021-09/Issue%20September%202021.pdf

⁹⁵ https://aaa-h2020.eu/sites/default/files/2021-04/Triple-A%20Press%20Release%2C%20Issue%20April%202021.pdf

⁹⁶ https://aaa-h2020.eu/sites/default/files/2021-03/Issue%20March%202021.pdf

⁹⁷ https://aaa-h2020.eu/sites/default/files/2021-01/Issue%20January%202021.pdf

⁹⁸ https://aaa-h2020.eu/sites/default/files/2020-12/Triple-A%20Press%20Release%20Issue%20December%202020.pdf

⁹⁹ https://aaa-h2020.eu/sites/default/files/2020-10/Triple-A%20Press%20Release%2C%20Issue%203%20October%202020.pdf

¹⁰⁰ https://aaa-h2020.eu/sites/default/files/2020-06/Triple-A%20Press%20Release%20Issue%20June%202020.pdf

https://aaa-h2020.eu/sites/default/files/2020-01/Triple-A%20Press-Release%20Issue%20January%202020.pdf







Figure 18: Triple-A Press Releases





7 Digital Communication Impact and KPIs

The impact and the efficiency of the Triple-A's communication was evaluated with the following key performance indicators. Every 6 months (M6, M12, M18, M24, M36) of the project duration, NTUA monitored these indicators, and a related report was presented to all partners during the project meetings in order to enhance Triple-A's Communication Plan and make any corrective actions with the partners' involvement whenever is necessary.

The following table highlights the impact of the communication activities throughout the project.

Table 1: Impact of the digital communication means

Communication Activity	Status (September 2019 – March 2021)	Status (April 2021 – May 2022)
Google analytics	21,125 pageviews and 13,423 users and 483 views of the dissemination material uploaded on the website.	45,906 unique pageviews and 25,555 unique users, achieving the target set, while the Triple-A reports and dissemination material uploaded on the website have 734 views.
Newsletters	Number of Newsletters: 5 Subscribers: 545	Number of Newsletters: 2 Subscribers: 137
Press Releases	Number of Press Releases: 5	Number of Press Releases: 17
Social media	 214 followers in LinkedIn 240 followers in Twitter 102 followers in Instagram 238 views in YouTube 	 160 followers in LinkedIn 176 followers in Twitter 53 followers in Instagram 863 views in YouTube
Digital platforms	Zenodo: Pre-prints from 5 Triple-A publications have been uploaded in Zenodo so as to ensure Gold Open Access. ResearchGate 8 papers have been uploaded and have gathered 170 reads. IISD Mailing Lists: 10 Newsletter and press releases have been distributed	Zenodo: Pre-prints from 10 Triple-A publications have been uploaded in Zenodo so as to ensure Gold Open Access. The Triple-A publications have gathered 278 views and 250 downloads. IISD Mailing Lists: 19 Newsletter and press releases have been distributed Capacity4Dev: 46 reports and communication material have been uploaded Energypedia: 20 Reports have been uploaded
Articles	17 articles in several websites promoting Triple-A methodology and activities	10 articles in several websites promoting Triple-A methodology and activities
Links with references to Triple-A	65 Links	36 Links





7.1 Impact of Digital Communication in target groups

Table 2: Target groups paired with main digital communication means

	Investors/ Financiers	Project developers	Policy makers	Academia	Other (Energy associations, technical champers, etc.)
Website	abla			abla	
Tools	abla		\checkmark	\checkmark	\checkmark
Database	abla		\checkmark	abla	\checkmark
Newsletter	\checkmark	\checkmark	\checkmark	abla	\checkmark
Press release & Article	\checkmark	\checkmark	\checkmark		
Digital Platforms	abla		\checkmark	\checkmark	
Social media	\checkmark	\checkmark	\checkmark	\checkmark	

Primary Secondary

7.2 Triple-A KPIs

This section presents important KPIs that are relevant to the digital communication of the project. It is worth mentioning that all these KPIs reported are not foreseen by the Grant Agreement, however their tracking and reporting assist in the better promotion of the project through actions targeted to each specific stakeholder group. When a KPI was below the expectations, more effort was put towards this direction.

Project Websites: Official website, Tools, Database

With the KPIs presented on the tables below, the engagement process of the visitors was monitored - as Triple-A had a clear view of the visitors, of their interests (number of downloaded documents), and through the returning visitors (number of visits), of the content evaluation (number of pages viewed) and





the time of visitors' navigation (duration of sessions). The analysis has been done for the three websites of Triple-A, the official website, the Tools website and the Database website.

Table 3: KPIs Triple-A Official website

KPIs Triple-A Official website	Status
Number of visitors	25,382
Number of downloaded deliverables	949
Number of unique visits	45,906
Number of pages viewed	62,398

Table 4: KPIs Triple-A Tools

KPIs Triple-A Tools	Status
Number of visitors	1,603
Number of subscribed users	170
Number of pages viewed	7,339

Table 5: KPIs Triple-A Database

KPIs Triple-A Database	Status
Number of visitors	1,239
Number of downloaded documents	211
Number of pages viewed	3,496

Triple-A e-Newsletters & Press Releases

The key performance indicators regarding the e-Newsletters and the press releases enhanced our view to learn more about Triple-A audience and on what is working (click rates) and what content has better correspondence (reports presented) and make improvements accordingly (open/unsubscribe rates) so as to create more content that resonates with them.





Table 6: KPIs Triple-A e-Newsletters & Press Releases

KPIs Triple-A e-newsletters and press releases	Status
Number of items distributed	29
Number of recipients	682
Click through rate	34%
Total clicks (average)	201

Social Networks

With the below-mentioned key metrics, Triple-A assessed and quantified the interactions by Triple-A's wide audience in social networks and modify Triple-A statistics and strategy respectively.

Table 7: KPIs Triple-Social media

KPIs Triple-A social networks	Status
Number of followers	961
Number of posts / news / tweets	1,048
Number of views/ impressions	270,854
Number of shares / retweets/ reposts	573
Number of Impressions gathered by partners social media accounts	68,882





8 Data Protection Compliance

The Triple-A Consortium have complied with the General Data Protection Regulation (GDPR)¹⁰², which came into force on the 25th of May 2018. A specific procedure has been implemented for the management of the personal data of the stakeholders that have been engaged in Triple-A activities in various ways, namely: for the stakeholders' identification and consultation process, prior and during the participation in Triple-A, events, webinars, training workshops, interviews, surveys, the use of stakeholders' and all interested parties' data while subscribing to the newsletter and the use of the Triple-A website by users.

Specifically:

- Triple-A project partners have established bilateral personal and professional relationships with various key stakeholders at national and EU level, as all are actively involved in the domain that the project is addressing. Each partner is responsible to communicate with its stakeholders as identified under the Task 2.1: Stakeholder Analysis and Engagement Plan and reported in deliverable D2.1 Stakeholder analysis and engagement plan, which is confidential. The particular deliverable includes the analytical list of the stakeholders' identified along with their personal data: full name, name of organisation, position at the organisation, mobile phone number, e-mail, website, country. The list has a clear description of the stakeholders' organisations and how they are connected to the project. The initial list of stakeholders reported in D2.1 was constantly being updated; however, each new entry included only the pre-defined personal data and nothing more.
- Triple-A has not used "open source" personal data about identifiable persons to create new records or files and profiles and has not used data from social media networks.
- Triple-A has not used personal data that were collected from previous projects. e.g., the partners
 have not made use of their lists of subscribers to previous projects in order to communicate the
 outcomes of Triple-A. This has not applied in case there are already established relations, as
 described in the first bullet.
- During the whole stakeholder engagement process, all partners have kept a careful record of all
 aspects of stakeholder communications that occur over time. This includes information from bilateral
 meetings, phone calls, and emails. The stakeholders have been aware that the communication
 record is kept and that this document is available at any time to be sent to the stakeholder, if
 requested (see Annex C with the template for the recording of the stakeholder consultation
 activities). These documents are not publicly available but confidential among Triple-A partners.
- The stakeholders are aware of how their data are kept (hard copy or electronically) and where they are kept (which tools and platforms). The project partners have provided that information timely when requested by the stakeholders.
- For the participation in consultation, communication and dissemination activities such as, Capacity Building Webinars, Regional Training Workshops, and Final European Roadshow, an online registration form in Google Forms¹⁰³ has been developed, in which a description of the stakeholders' information has been presented (i.e., what information is collected, why they are collected, how and where they are stored, who is responsible for data security, how many years the data will be kept, if and where the data will be transferred (for example to the EC, if requested as a proof of the registration/participation). The online registration form has been defined and agreed with all partners

https://eur-lex.europa.eu/eli/reg/2016/679/oj

¹⁰³ https://policies.google.com/privacy





prior to the implementation of the 1st round of the Capacity Building Webinars and during the design process. Moreover, all invited stakeholders have been asked for their consent for being photographed and/or recorded during the meetings. The information that has been requested through the online registration form is: full name, name of organisation, position at the organisation, phone number, e-mail, and country. Triple-A partners will never ask for personal sensitive data consisting of racial or ethnic origin, political opinions, religious or philosophical beliefs, or trade union membership, genetic data, biometric data, data concerning health, or data concerning a natural person's sex life or sexual orientation.

- For the newsletter registration, subscribers either register themselves through either the website registration form or by signing their consent to be added in the list when bilateral meetings occur. In no case, stakeholders are being added to the subscription list without their consent. The digital proof of consent is stored. Subscribers are able to unsubscribe/opt-out from the list at any time by following the unsubscribe link. The GDPR-compliant database/tool for the use of newsletters is MailerLite^{104,105}. At the end of the project, unless otherwise agreed, the database should be deleted if no further dissemination is going to be carried out past the end date. In the occasion that post-project communication will be carried out, an email will be sent to the database asking the subscribers if they wish to remain on the list for possible future communication.
- The surveys have been conducted through an online tool, which has been selected by each partner. The online tool is in compliance with the GDPR and provides all information regarding the Privacy and Legal, the Security, and includes a Data Processing Addendum. For the participation in the Triple-A surveys, a formal invitation has been sent to the stakeholders, describing the purpose of the survey, the objectives, how the results will be used, and where those will be displayed (public or confidential reports). The participation link has been included as well. Moreover, the stakeholders have been informed that the answers provided in the survey will be anonymised and no connection with personal data is foreseen. Finally, the stakeholders have been informed for how long and under which conditions the answers will be kept at the online platform.
- The Triple-A website has a specific section 106 in which the following legal notices are displayed:
 - Terms of use. In this section the information displayed are the links to other web sites and user-supplied content, the privacy, the copyright and trademarks, the user submissions and conduct.
 - Privacy policy. In this section, information, on the users' data that are collected when they
 visit the Triple-A website and how those are used, is available.
 - Cookies policy. General information about cookies (i.e., use preference cookies, marketing, and preference cookies, third party analytics cookies) is presented.
 - ODPR Policy. In this section, the overall GDPR policy of the Triple-A project is available. The policy includes the following sections: the general data privacy regulation scope, information of the data controller, the purpose and legal basis for data processing, the recipients of personal data, the process and storage of personal data, users' rights, and the users' right to lodge a complaint with the data protection authority.

-

¹⁰⁴ https://www.mailerlite.com/

https://www.mailerlite.com/gdpr-compliance

https://aaa-h2020.eu/privacy-and-cookie-policy





9 Covid-19 Impact on the Triple-A

Due to the pandemic, adjusted dissemination, and communication strategies were adopted by the consortium. From March 2020 – till - May 2022 the partners minimised flights and other travels by organising most of the meetings and communication activities virtually in the form of webinars, workshops, and trainings. New content was created by project partners, to visually present Triple-A Tools, demonstration presentations, videos and interactive infographics in a storytelling format and shared through the projects online channels (website, databases, newsletters and press releases, social media).

During periods of lockdown, there was a need for shifting to online events. Although online events have obvious disadvantages with regards to input elicitation when compared to physical ones, in the end they proved to have a big influence and attract the attention of the public. The Triple-A Consortium tried to leverage this by concentrating on the production of digital material (web, social media, and video) during this period. Several short videos and general voiced-over project presentations (with transcripts in the various local project languages) were made available as stand-alone communication material for social media.

It is worth mentioning that plenty of activities that boosted the achievements of the communication KPIs and milestones were not foreseen by the Grant Agreement (development and design of communication material, newsletters, articles, publications, etc.) ¹⁰⁷. The covid pandemic generated the need for more online material to be produced to reach the target groups and convey different messages in different ways, explain in depth the project activities and try to attract input, knowledge, experience, and energy efficiency projects to be assessed through the Triple-A Tools.

_

¹⁰⁷ For more details on the Communication material, see also the deliverable "D7.8 Communication Material and Media Coverage (2nd edition)".





10 Conclusions

This deliverable presented the Triple-A digital communication actions along with their impact. The digital activities were an online window, disseminating the Triple-A news and material to all potential audiences. It successfully involved all partners and worked closely with all WPs. The main activities that were realised are the

- Triple-A Website which will be active at least 2 years after the project end, gathering more than **25,382**visitors.
- Social media accounts in LinkedIn, Twitter, Instagram and YouTube that attracted more than 961 followers, 270,854 impressions. Partners' posts in social media gathered more than 68,882 impressions
- 29 e-newsletters and press releases that were disseminate to 682 stakeholders at EU and MS level.
- Digital platforms (Research Gate, Capacity4dev, Zenodo, Energypedia) with more than 89 Triple-A material uploaded.
- Announcements in **14** partners' newsletters, release of **27** articles in partners and stakeholders' website and **101** references/ announcements in partners' and stakeholders' relevant websites.

In general, the project website and electronic communication practices was compliant with the current EU legislation on personal data and communications - GDPR. Compliance with GDPR was also ensured in the case of third-party tools used in managing electronic dissemination via the web, such as website traffic analytics, embedded multimedia, and other functionalities.







Triple-A: Enhancing at an Early Stage the Investment Value Chain of Energy Efficiency Projects is an EU-funded research project under the Horizon 2020 programme, aiming to assist financial institutions increase their deployment of capital in energy efficiency, making investments more transparent.

New Triple-A Reports online!

Triple-A Events

Stay tuned for more Triple-A News

www.aaa-h2020.eu

Contact us



Stay connected with us























The Triple-A project has received funding from the European Union's Horizon 2020 Research and Innovation Programme under

grant agreement No 846569. You received this email because you expressed your

interest in getting informed on Triple-A news via our online subscription form, meeting us in an event, or via e-mail.







Stay tuned for more Triple-A News

www.aaa-h2020.eu Contact us



Stay connected with us





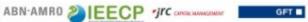


























The Triple-A project has received funding from the European Union's Horizon 2020 Research and Innovation Programme under grant agreement No 846569.

You received this email because you expressed your interest in getting informed on Triple-A news via our online subscription form, meeting us in an event, or via e-mail.

If you do not wish anymore to receive our latest news, you may

Unsubscribe





Annex C - Stakeholder Consultation - Template





1 Country Name

1.1 General information

Please include general info about the bilateral meeting

Table 1: Partners' Bilateral meeting details

Topic	Please indicate the topic to be discussed			
Location/ Online Means of Communication	(e.g. Location, in case of physical meetings, skype, Teams, Gotomeeting, etc.)			
Date/ Time	(Date and time CET/CEST of the meeting)			
Relevant WPs				
Participants Organisations	(Please provide the names of the organisations that participated)			
Highlights	A			
Type of Stakeholders involved	(A: Investors, B: Project developers, C: Policy makers, D: Researchers, E: other bodies)			
Links of event	(if applicable)			

1.2 Agenda

Please include the agenda of the bilateral meeting

1.3 Bilateral Meeting Minutes

Please summarise discussions, e.g. outline discussions you had on innovative energy efficiency schemes, other innovative measures to tackle energy poverty, key recommendations, conclusions and actions decided)

1.4 Conclusions/ Next Steps/ Upcoming Activities

Please provide in bullets what is the overall goals discussed and if there are any upcoming activities to be organised.

1.5 Participant List

Please include the formal participant list of the bilateral meeting discussions

Reporting of Bilateral Meeting Discussions

Page | 1









Table 2: Participants list

Name	Surname	Email	Organisation	Newsletter subscription (Yes/No)
John	Smith	John.smith@abc.com	ABC	Yes

1.6 Photos

Please include photos (if any) of the bilateral meeting discussions - otherwise delete subsection





Annex D - Announcements with References to Triple-A

No.	Site	Туре	Link	Description
1	IEECP	Partner's Project Announcement	http://www.ieecp.org/project/triple-a-enhancing-at- an-early-stage-the-investment-value-chain-of- energy-efficiency-projects/	Project description page in partner's website
2	TEESlab	Event	https://teeslab.unipi.gr/the-horizon-2020-project-triple-a-has-officially-kicked-off/	Announcement for the Triple-A kick-off meeting in TEESlab's website
3	TEESlab	Partner's Project Announcement	https://teeslab.unipi.gr/welcome-to-triple-a/	Project announcement page in partner's website
4	Agrinatura	Article in Digital Platform	https://agrinatura-eu.eu/2020/01/energy-efficiency- projects/	Further promotion of Triple-A's 2nd Newsletter
5	Platform for African – European Partnership in Agricultural Research for Development	Article in Digital Platform	http://paepard.blogspot.com/2020/01/energy-efficiency-projects.html	Further promotion of Triple-A's 2nd Newsletter
6	EPU-NTUA	Event	https://www.epu.ntua.gr/index.php/node/358	TRIPLE-A PARTICIPATION IN THE 2ND IBROAD STAKEHOLDERS' MEETING
7	EPU-NTUA	Event	https://www.epu.ntua.gr/index.php/node/356	TRIPLE-A PARTICIPATION IN THE LAUNCH INVESTOR FORUM, BRUSSELS, BELGIUM
8	EPU-NTUA	Event	https://www.epu.ntua.gr/node/353	TRIPLE-A PARTICIPATION IN THE BUILDING GREEN OPEN SPACE 2019
9	EPU-NTUA	Event	https://www.epu.ntua.gr/node/352	TRIPLE-A PARTICIPATION IN THE WINDMISSION GREECE 2019 CONFERENCE
10	EPU-NTUA	Event	https://www.epu.ntua.gr/node/361	Announcement for the Triple-A kick-off meeting in EPU-NTUA's website
11	EPU-NTUA	Event	https://www.epu.ntua.gr/node/351	TRIPLE-A PARTICIPATION IN THE C-TRACK 50 GREEK ENERGY INFO DAY
12	EPU-NTUA	Event	https://www.epu.ntua.gr/node/346	TRIPLE-A PARTICIPATION IN THE 4TH ANNUAL SYMPOSIUM OF THE ASSOCIATION FOR ENERGY ECONOMICS
13	EPU-NTUA	Event	https://www.epu.ntua.gr/node/345	TRIPLE-A PARTICIPATION IN THE 3RD EMAN CONFERENCE 2019
14	EPU-NTUA	Event	https://www.epu.ntua.gr/node/344	TRIPLE-A PARTICIPATION IN THE SET-NAV FINAL CONFERENCE





No.	Site	Туре	Link	Description
15	EPU-NTUA	Event	https://www.epu.ntua.gr/node/343	TRIPLE-A PARTICIPATION IN THE 6TH STUDENT CONFERENCE OF HELORS TRIPLE-A PARTICIPATION IN THE FINANCING ENERGY
16	EPU-NTUA	Event	https://www.epu.ntua.gr/node/341	EFFICIENCY AND PROJECT DEVELOPMENT - EASME CONTRACTORS' MEETING 2019, BRUSSELS, BELGIUM
17	EPU-NTUA	Event	https://www.epu.ntua.gr/node/340	TRIPLE-A PARTICIPATION IN THE EEFIG ANNUAL PLENARY MEETING 2019
18	EPU-NTUA	Event	https://www.epu.ntua.gr/node/339	TRIPLE-A PARTICIPATION IN THE WORKSHOP ON BUILDINGS' ENERGY EFFICIENCY AND STANDARDISATION
19	IEECP	Event	http://www.ieecp.org/?event=covenant-of-mayors- investment-forum-energy-efficiency-finance-market- place	Triple-A participation in the Covenant of Mayors Investment Forum – Energy Efficiency Finance Market Place
20	Joule Assets	Event	https://www.eu.jouleassets.com/news/eusew-2020	Joint Policy Session at EUSEW2020
21	LAUNCH H2020 project	Event	https://www.launch2020.eu/launch-news/eusew- 2020	Joint Policy Session at EUSEW2020
22	EUSEW	Event	https://eusew.eu/energy-transition-new-business- models-de-risk-investments-and-kick-start-eu- building-renovation-wave	Joint Policy Session at EUSEW2020
23	NTUA - Research Committee	Partner's Project Announcement	https://www.elke.ntua.gr/en/research_project/triple- a-enhancing-at-an-early-stage-the-investment-value- chain-of-energy-efficiency-projects-2/	Project description page in partner's website
24	QualitEE H2020 project	Event	https://qualitee.eu/news/qualitee-to-feature-at-eu- sustainable-energy-week-policy-conference/	Joint Policy Session at EUSEW2020
25	VIPA	Partner's Project Announcement	https://www.vipa.lt/en/home/additional- projects/horizon-2020-project-triple-a/	Project description page in partner's website
26	SEVEn	Article in Partner's Website	http://www.svn.cz/en/news-article/triple-newsletter- issue-june-2020	Further promotion of Triple-A's 3rd Newsletter
27	PARIS REINFORCE	Other H2020 project report	https://paris-reinforce.eu/sites/default/files/2019- 11/D8.14%20Plan%20for%20Coordination%20and %20Synergies.pdf	Mention of Triple-A project in another H2020 project's deliverable
28	Institute of Zero Energy Buildings (INZEB)	Event	http://inzeb.org/renovation-wave-whats-in-for-greece/	Triple-A participation in the online event "Renovation Wave: What's in for Greece?"
29	Institute of Zero Energy Buildings (INZEB)	Event	http://inzeb.org/wrap-up-of-the-online-event-renovation-wave-whats-in-for-greece/	Triple-A participation in the online event "Renovation Wave: What's in for Greece?"
30	Association of Greek Valuers (A.VA.G)	Event	https://avag.gr/index.php/announces-pr/428- renovation-wave-what-s-in-for-greece-news	Triple-A participation in the online event "Renovation Wave: What's in for Greece?"





No.	Site	Туре	Link	Description
31	Association of Greek Valuers (A.VA.G)	Event	https://avag.gr/index.php/announces-pr/420- webinar-april2020	Triple-A participation in the webinar "Utilisation of new tools and models for buildings' energy renovation and for investments"
32	Association of Greek Valuers (A.VA.G)	Questionnaire	https://avag.gr/index.php/announces-pr/436-triple-a	Triple-A questionnaire on the interlinkage of the buildings' energy efficiency and their value in the Greek real estate market
33	Sustainable Places 2020	Event	https://www.sustainableplaces.eu/home/sp20- workshops-events/sp20-de-risking-energy-efficiency- investments-workshop/	Triple-A co-organisation of the "De-risking Energy Efficiency Investments Workshop"
34	Energy Efficiency Conference 2020	Event	https://www.energyefficiencyconference.gr/agenda/	Triple-A participation in the conference "Energy Efficiency Conference 2020"
35	EUGCC	Event	https://www.eugcc- cleanergy.net/webinar_02062020_event	Triple-A participation in the webinar "Smart and sustainable local energy planning"
36	Institute of Zero Energy Buildings (INZEB)	Event	http://inzeb.org/webinar- %CF%83%CF%85%CE%BB%CE%BB%CE%BF% CE%B3%CE%BF%CF%83- %CE%B5%CE%BA%CF%84%CE%B9%CE%BC% CE%B7%CF%84%CF%89%CE%BD- %CE%B5%CE%BB%CE%BB%CE%B1%CE%B4% CE%B1%CF%83/	Triple-A participation in the webinar "Αξιοποίηση νέων εργαλείων και υπολογιστικών μοντέλων στην ανακαίνιση και ενεργειακή αναβάθμιση των κτιρίων και στις επενδύσεις"
37	Institute of Zero Energy Buildings (INZEB)	Event	http://inzeb.org/smart-and-energy-efficient-buildings-gr/	Triple-A participation in the webinar "SMART & ENERGY EFFICIENT BUILDINGS"
38	Institute of Zero Energy Buildings (INZEB)	Event	http://inzeb.org/energy-management-event-gr/	Triple-A participation in the webinar "THE VALUE OF ENERGY MANAGEMENT PRACTICES IN THE BUSINESS SECTOR"
39	Energy Efficiency Conference 2020	Event	http://www.boussiasconferences.gr/files/_boussias_c onferences_content/presentations/energyefficiency/2 020/haris_doukas_energyefficiency20.pdf	Triple-A participation
40	Linkedin	Article "How to unlock lasting value"	https://www.linkedin.com/pulse/how-unlock-lasting- value-heleen-groenenberg/	Project description
41	IEECP	Article	http://www.ieecp.org/can-energy-efficiency- investments-become-more-transparent-predictable- and-attractive-for-investors-financiers-and-project- developers-news-from-the-triple-a-project/	Project description
42	SENSEI	Event/ workshop	https://senseih2020.eu/2020/06/24/renovation-is-the- way-to-go-perspectives-on-how-to-market-energy- efficiency-in-the-building-sector/	Triple-A participation in the workshop De-risking Energy Efficiency Investments





No.	Site	Туре	Link	Description
43	H2020 projects QUEST	Event/ workshop	https://project-quest.eu/events/quest-co-organized- workshop-de-risking-energy-efficiency-investments- at-sustainable-places-2020-29-october-2020	Triple-A participation in the workshop De-risking Energy Efficiency Investments
44	NOVICE	Other H2020 project report	http://novice- project.eu/D8 9 Sustainability Plan and Roadmap .pdf	Triple-A reference to NOVICE deliverable pg 12
45	IEECP	Article	http://www.ieecp.org/7-h2020-projects-partner-up-to-advise-eu-leaders-how-to-prepare-buildings-for-the-energy-transition/	7 H2020 projects partner up to advise EU leaders how to prepare buildings for the energy transition
46	LAUNCH H2020 project	Partner's Project Announcement	https://www.launch2020.eu/sister-projects	Project description page in partner's website
47	Contruction21	Article	https://www.construction21.org/articles/h/7-h2020-projects-partner-up-to-advise-eu-leaders-how-to-prepare-buildings-for-the-energy-transition.html	7 H2020 projects partner up to advise EU leaders how to prepare buildings for the energy transition
48	NTEF	Event	https://ecofund-bg.org/en/programs/triple-a-aaa/	Triple-A Stakeholders Working Meeting
49	NTEF	Article	https://ecofund-bg.org/en/triple-project-webinar- series-increase-capacity-stakeholders-invitation- second-webinar-funding-energy-efficiency-projects/	Triple-A Project Webinar Series to Increase the Capacity Of Stakeholders. Invitation for Second Webinar: Funding of Energy Efficiency Projects.
50	REHVA	Article	https://www.rehva.eu/news/article/u-cert-and-quest- partner-with-5-horizon2020-projects-to-advise-eu- leaders-how-to-prepare-buildings-for-the-energy- transition	7 H2020 projects partner up to advise EU leaders how to prepare buildings for the energy transition
51	REHVA	Event	https://www.rehva.eu/news/article/save-the-date-for-the-quest-co-organized-workshop-de-risking-energy-efficiency-investments-at-sustainable-places-2020	Workshop De-risking Energy Efficiency Investments
52	EUSEW	Event	https://www.eusew.eu/energy-transition-new- business-models-de-risk-investments-and-kick-start- eu-building-renovation-wave	Workshop De-risking Energy Efficiency Investments
53	QUALITEE	Article	https://qualitee.eu/gb/	7 H2020 projects partner up to advise EU leaders how to prepare buildings for the energy transition
54	BUILDBACKBETTE R	Article	http://buildbackbetter.gr/triple-a	Project description page in digital platform
55	ECOFUND	Partner's Project Announcement	https://ecofund-bg.org/en/%d1%82hird-triple-information-material-march-2021/	Third Triple-A information material (March 2021)
56	ECOFUND	Partner's Project Announcement	(https://ecofund-bg.org/en/programs/information-materials-recommendations/)	Information materials and recommendations
57	IAMC news	Article/ Newsletter	https://a1d0g2.emailsp.com/f/rnl.aspx/?fdf=xxqqs_f.e e=nz5de7=sw_26- 1:f=7.9&4m&x=pp&wx5ai9eff13aiy94g=ztpoNCLM	Triple-A Database on Energy Efficiency Financing





No.	Site	Туре	Link	Description
58	VIPA	Event	https://www.vipa.lt/kvieciame-susipazinti-su- standartizuotais-irankiais-kurie-gali-buti-naudojami- ankstyvai-energijos-efektyvumo-projektu-rizikai- ivertinti/	CBW in Lithuania
59	DEESME	Event	https://www.deesme.eu/new-meeting-with-h2020- sister-projects/	Triple-A participation in the meeting with H2020 projects
60	IEECP	Article	https://ieecp.org/ieecp-and-abn-amro-collaboration- for-energy-efficient-projects-in-the-netherlands/	IEECP and ABN AMRO collaboration for energy efficient projects in The Netherlands / IEECP en ABN AMRO werken samen aan energie efficiëntie projecten binnen Nederland
61	Zenodo	Article	https://zenodo.org/record/4291900#.YGR19R8zbX5	Seven Horizon2020 projects advise EU leaders how to prepare buildings for the energy transition
62	SPEEDIER	Event	https://speedierproject.eu/2021/03/12/speedier- meets-with-related-initiatives/	Triple-A participation in the meeting with H2020 projects
63	SENSEI	Article	https://senseih2020.eu/tag/h2020-projects/	Promotion of the EUSEW policy session on the 18th of June to discuss Energy Transition: New Business Models to De-Risk Investments and Kick-Start the EU Building Renovation Wave.
64	EENVEST	Article	https://www.eenvest.eu/de-risking-energy-efficiency-investments-through-innovation/	Promotion of the Event in Sustainable Places_on the 29th October 2020_
65	ScanR	Article	https://scanr.enseignementsup- recherche.gouv.fr/project/846569	Description of Triple-A scope, budget, case studies, partners.
66	SEVEn	Partner's Project Announcement	https://www.svn.cz/en/news-article/triple-newsletter- issue-june-2020	TRIPLE-A NEWSLETTER: ISSUE JUNE 2020
67	VIPA	Partner's Project Announcement	https://www.vipa.lt/vipa-prisijunge-prie-tarptautinio- europos-sajungos-moksliniu-tyrimu-ir-inovaciju- finansavimo-programos-horizontas2020-projekto- triple-a/	VIPA has joined the Triple-A project of the international European Union research and innovation funding program Horizon2020
68	DEESME	event/ workshop	https://www.deesme.eu/event/october-19-2021- towards-a-decarbonized-europe-increasing-energy- efficiency-in-smes-for-a-clean-energy-transition/	EUSEW extended programme event, 19.10.2021
69	DEESME	event/ workshop	https://www.deesme.eu/wp- content/uploads/2021/09/Press-release-H2020- DEESME-EUSEW-event.pdf	EUSEW extended programme event, 19.10.2021
70	EUSEW	event/ workshop	https://eusew.eu/extended-programme- sessions/towards-decarbonized-europe-increasing- energy-efficiency-smes-clean	EUSEW extended programme event, 19.10.2021
71	ICCEE	event/ workshop	http://iccee.eu/wp- content/uploads/2021/09/ICCEE_Press-release-mid- term-event.pdf	EUSEW extended programme event, 19.10.2021





No.	Site	Туре	Link	Description
72	Sustainable Places 2021	event/ workshop	https://www.sustainableplaces.eu/finance-for- energy-efficiency/	Sustainable Places 2021 - Triple-A event
73	Build Back Better	event/ workshop	https://www.buildbackbetter.gr/diadiktyaki-ekdilwsi-ethniko-sxedio-anakampsis-kai-anthektikotitas	National Recovery and Resilience Plan: Investing in Buildings' Renovation for a Climate Neutral Fututre
74	Innoveas	Partner's Project Announcement	https://innoveas.eu/press-release-towards-a-decarbonized-europe-increasing-energy-efficiency-in-smes-for-a-clean-energy-transition/	Towards a decarbonized Europe: Increasing energy efficiency in SMEs for a clean energy transition
75	SENSEI	Partner's Project Announcement	https://senseih2020.eu/2020/11/26/policy-recommendations/	Towards a decarbonized Europe: Increasing energy efficiency in SMEs for a clean energy transition
76	QUALITEE	Article	https://qualitee.eu/gb/news/qualitee-to-feature-at-eu- sustainable-energy-week-policy-conference/	QUALITEE to feature in a eu sustainable energy week policy conference side event
77	CINEA	Presentation	https://cinea.ec.europa.eu/system/files/2021- 07/%2811%29%20Mainstreaming%20sustainable% 20energy%20finance%20and%20integrating%20ene rgy%20performance%20in%20EU%20sustainable% 20finance%20criteri.pdf	Presentation of EC Life Programme Info Session
78	Youtube	Event Recording	https://www.youtube.com/watch?v=j8_lzlTWsHU	LIFE Call for Proposals 2021: Mainstreaming sustainable energy finance
79	Institute of Zero Energy Buildings (INZEB)	Newsletter	https://us7.campaign- archive.com/?u=fd8d6a0ce6663ff956d8b548c&id=4 5f4305fa5	2 Upcoming events for October! - It includes links of Triple-A, as a supporting partner of the Renovate Europe Day 2021 event.
80	Institute of Zero Energy Buildings (INZEB)	Newsletter	https://us7.campaign- archive.com/?u=fd8d6a0ce6663ff956d8b548c&id=5 945ab2470	Invitation: National Recovery and Resilience Plan: Investing in Building Renovation for a Climate Neutral Future. The newsletter includes links of Triple-A, as a supporting partner of the Renovate Europe Day 2021 event.
81	SEGE	Newsletter	https://mailchi.mp/aa26b8557dec/nwpxw372nd- 7270906?e=5526ff8e99	Invitation: National Recovery and Resilience Plan: Investing in Building Renovation for a Climate Neutral Future. The newsletter includes links of Triple-A, as a supporting partner of the Renovate Europe Day 2021 event.
82	DEESME	Newsletter	https://mailchi.mp/6dc40627a18a/deesme-news-1-guiding-smes-and-national-authorities-to-take-profit-of-the-multiple-benefits-from-energy-audit-and-management-approaches-5602624	DEESME news #2 - Guiding SMEs and national authorities to take profit of the multiple benefits from energy audit and management approaches
83	VIPA	Event	https://www.vipa.lt/triple-a-irankis/	Triple-A Lithuanian Training Workshop
84	TRAPEZA PEIRAIOS AE	Partner's Project Announcement	https://www.fabiodisconzi.com/open-h2020/per-country/el/trapeza+peiraios+ae/index.html	PARTNERSHIP Project





No.	Site	Туре	Link	Description
85	Institute of Zero Energy Buildings (INZEB)	Event	https://inzeb.org/increasing-energy-efficiency-investment-rates-in-greece-from-theory-to-practice/	Online event "Increasing Energy Efficiency Investment Rates in Greece"
86	Facebook/Smafinpro ject	Event	https://www.facebook.com/smafinproject/	Online event "Increasing Energy Efficiency Investment Rates in Greece"
87	Joule Assets	Event	https://www.eu.jouleassets.com/meet-us	Event "Energy Transition: New Business Models to De-Risk Investments and Kick-Start the EU Building Renovation Wave"
88	INFINITECH Project	Partner's Project Announcement	https://www.infinitech-h2020.eu/	NEW PARTNERSHIP
89	SEGE Greece	Event	https://www.sege.gr/%ce%b4%ce%b9%ce%b1%ce %b4%ce%b9%ce%ba%cf%84%cf%85%ce%b1%ce %ba%ce%ae- %ce%b5%ce%ba%ce%b4%ce%ae%ce%bb%cf%89 %cf%83%ce%b7- %ce%b5%ce%b8%ce%bd%ce%b9%ce%ba%cf%8c - %cf%83%cf%87%ce%ad%ce%b4%ce%b9%ce%bf- %ce%b1/	National Recovery and Resilience Plan: Investing in Buildings' Renovation for a Climate Neutral Future
90	The Hellenic-Dutch Association of Commerce and Industry	Announcement	https://www.heda.com.gr	Triple-A description, scope and Tools
91	ECOFUND	Partner's Project Announcement	https://ecofund-bg.org/en/%d1%82hird-triple-information-material-march-2021/	Promotion of the Triple-A information material
92	NOVICE	Other H2020 project report	http://novice- project.eu/D8_9_Sustainability_Plan_and_Roadmap .pdf	On page 12
93	SEVEn	Partner's Project Announcement	https://www.svn.cz/en/news-article/new-tools- energy-efficiency-projects	Article on the SEVEn's website
94	SEVEn	Partner's Project Announcement	https://www.svn.cz/en/news-article/triple-survey-investors-preferences-energy-efficiency-investments	Article on the SEVEn's website
95	SEVEn	Partner's Project Announcement	https://www.svn.cz/en/news-article/explore-triple-database-energy-efficiency-financing	Article on the SEVEn's website
96	SEVEn	Partner's Project Announcement	https://www.svn.cz/en/news-article/triple-project-factsheet	Article on the SEVEn's website





No.	Site	Туре	Link	Description
97	SEVEn	Partner's Project Announcement	https://www.svn.cz/cs/aktualita/financovani- energeticky-uspornych-projektu-webinar	Article on the SEVEn's website
98	SEVEn	Partner's Project Announcement	https://www.svn.cz/cs/aktualita/financovani- energeticky-uspornych-projektu	Article on the SEVEn's website
99	SEVEn	Partner's Project Announcement	https://www.svn.cz/cs/aktualita/prozkoumejte- databazi-financovani-energeticke-ucinnosti	Article on the SEVEn's website
100	SEVEn	Partner's Project Announcement	https://www.svn.cz/en/news-article/triple-final- european-roadshow-energy-efficiency-project- financing	Article on the SEVEn's website
101	SEVEn	Partner's Project Announcement	https://www.svn.cz/cs/aktualita/cesta-k-posileni- renovaci-budov	Article on the SEVEn's website